

# 拥有 30 年历史的鸡肉加工制造企业





## 30

该家族企业成立于 1989 年，专门从事鸡屠宰业务。

它的行政和工业总部位于圣保罗（SP）的瓦尔泽亚-保利斯塔市（Várzea Paulista）。

- 公司有 2 005 名直接员工和 2 000 多名间接员工。  
工厂实行两班制，每月工作三个星期六。
- 目前的生产能力为每天 520 吨或每月 11 500 吨。自 2022 年 12 月起，生产能力将增至每天 620 吨。
- 该公司能够出口到多个国外市场，包括韩国、日本、黎巴嫩、伊朗、也门、南非和古巴。此外，公司目前正在申请向中国、墨西哥和智利出口资格。
- 公司定期向越南、朝鲜、伊朗、香港、秘鲁和玻利维亚出口产品。  
此外，该公司还向比利时和西班牙出口宠物食品。
- 公司业务遍及圣保罗州，主要集中在首都和大都市地区。  
此外，我们还为南部、东北部和里约热内卢市场提供服务。
- 该公司每天饲养 30 万只鸟。其中，25 万只禽鸟在其设施内加工，其余 5 万只禽鸟外包或出售给第三方，以满足生产过剩的需要。

自己的矩阵和孵化器

生产中的垫料35 万羽 -9 个核心 -37 个棚舍

编队阵列：23.5 万只鸟-4 个核心-21 个棚

鸡蛋产量：每月 800 万枚。

食品工厂 1

颗粒饲料的生产能力为 45 吨/小时，月产量达 27,000 吨/月；

给料工厂 2

生产能力配比为 22 吨/小时；月产量达 13,200 吨/月；

服务包括一支由 130

辆独特卡车组成的外包车队，负责圣保罗和里约热内卢的送货工作。

公司利用计算机物流情报系统和车队跟踪系统确保高效运营。

为圣保罗和里约热内卢的 130

辆专用卡车提供外包服务，配备物流情报和车队跟踪计算机系统

### TARGET PRICE

\$575,000,000

### GROSS REVENUE

\$350,000,000

### EBITDA

\$56,100,000

### BUSINESS TYPE

制造业

### SUPPORT & TRAINING

商务团队 SP 州有 60

名外部销售人员和 24

名电话销售人员，以及其他服务州的

10 名代表

### COUNTRY

巴西

### BUSINESS ID

L#20230454

## 财务业绩

2020:收入 1.93 亿美元/息税折旧摊销前利润 19

2021:收入 2.67 亿美元 / 17% EBITDA

2022 年：收入 3.3 亿美元/息税折旧摊销前利润 17

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