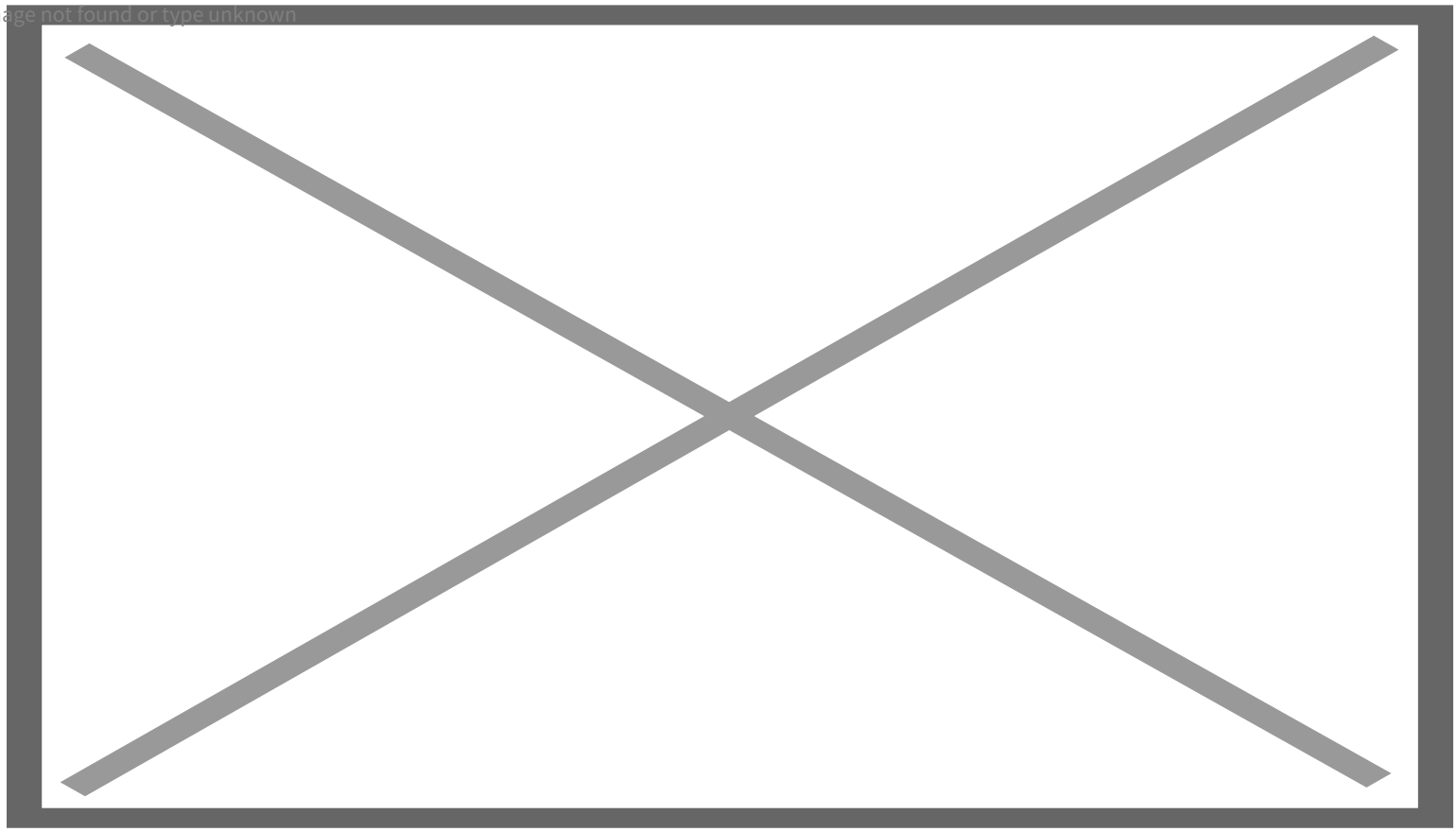
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一家拥有30年历史的意大

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TARGET PRICE

$3,100,000

GROSS REVENUE

$5,000,000

BUSINESS TYPE

制造业 — 包装用纸及容器

COUNTRY

意大利

BUSINESS ID

L#20240588

这是一个收购一家历史悠久、声誉卓著的意大利企业的良机，该公司主要从事食品、化妆品、化工和制药行业产品包装成套系统的制造业务。
凭借30年的行业经验，该公司凭借提供高品质的产品和卓越的客户服务，赢得了良好的声誉。

该企业拥有一座设备齐全的生产基地，配备了最先进的机械和设备，以满足最高的质量标准。
他们技术娴熟、经验丰富的员工队伍既能承接大规模订单，也能进行小批量生产，从而确保了生产灵活性并实现了快速交货。

凭借在国内和国际市场上建立的庞大忠实客户网络，该公司拥有稳定的收入来源和巨大的增长潜力。 新业主可以借助现有的客户群，开拓新市场，从而进一步拓展业务。

此次出售包括所有机械、设备、库存、客户关系及知识产权。
现任业主愿意提供过渡期协助，以确保交接工作顺利进行。
对于新业主而言，这家公司为他们提供了一个绝佳的机会，使其能够接手一家在包装行业中根基深厚且盈利可观的企业。
凭借其悠久的历史和强大的市场影响力，这家企业必将为新主人带来长远的回报。

该公司为食品、化工、化妆品和制药行业的客户提供服务。

我们的优势之一是技术部门，该部门致力于研发新型、先进且量身定制的技术解决方案，以满足每位客户的具体需求。 该公司还通过经销商和代理商在海外开展业务。

当今世界市场对所有制造业产品都竞争激烈，但在自动化机械领域，尤其是包装领域，仍存在巨大的增长空间。
事实上，客户始终在寻找可靠的产品，这些产品能够实现快速、灵活的生产，同时所配套的机器和系统也能保证可靠性并提供持续的服务。

行业概述

包装机械制造业在全球经济中发挥着至关重要的作用。
该行业负责设计、生产和分销各种用于在不同行业中对容器进行灌装、封盖和贴标的一系列先进机械设备。 因此，它们对于生产流程的自动化和优化至关重要。

制造商们在自动化和集成化的灌装及封盖设备上的投入越来越多，以此试图降低成本并提高效率。 瓶子、罐子及其他容器均可由自动化设备进行灌装和封盖，无需人工干预。这可以减少错误，并提高成品的质量。

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一体化灌装封盖机将多项灌装和封盖工序整合到一台机器中。
因此，不仅能耗降低，还能节省空间。 此外，互联设备所需的维护和管理工作更少。

人工智能、机器人技术和物联网等智能技术正推动灌装和封盖机行业朝着自动化水平更高的方向发展。
当前趋势表明，人们越来越重视环保解决方案，这满足了对可持续包装技术的需求。
此外，该行业正迎来一批高速、灵活的机械设备的热潮，这些设备可通过调整以适应多种产品型号，从而提高效率和产量。

资产

1. 有形资产

- 房地产：土地、建筑物或办公场所。
- 设备：机械、车辆、计算机或家具。
- 库存：产品或原材料。
- 现金：存放在银行账户中的钱。

2. 无形资产

- 知识产权（IP）：商标、著作权、专利或商业秘密。
- 品牌标识：公司名称、徽标或客户名单。
- 合同：供应商合同、客户合同或许可协议。
- 软件：专有软件、计算机程序或数据库。
- 商誉：指公司的声誉、客户忠诚度或市场地位。

3. 金融资产

- 其他公司的股票或债券。
- 债务工具，例如贷款或应收账款。
- 对子公司或合资企业的股权。

要点

- 客户：1,200+
- 已建系统：2,600+
- 零售商：30+家
- 项目：15,000+

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

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