

工业电气和控制器制造业





预计 2021 年销售总额同比增长 125 万美元，增幅为 25%，利润为 25.3 万美元。

该公司位于堪萨斯州，专门从事电气设备（包括工业控制器）的设计和制造，产品主要销往总经销商、原始设备制造商和经销商。公司自 20 世纪 90

年代初开始运营，为北美（包括加拿大及其邻国）的广大最终用户提供各种材料和服务。

该公司的业务主要集中在建筑行业，提供各种定制服务和多样化的库存，历史销售额高达 300 万美元。

该行政设施占地 18,000

平方英尺，拥有接待空间、开放式会议室、多个办公室以及生产和存储区。

该物业状况良好，具有扩建能力，所有这些都包含在 40 万美元的要价中。

卖方拥有一支由 15

名非工会员工组成的经验丰富的团队，他们愿意在收购后继续留任。此外，卖方对延长 12 至 24 个月的过渡期持开放态度。

随着产品的不断进步，公司迎来了新的发展机遇，尤其是在工程团队的多元化方面，包括增加一名 CAN 总线设计师。

除了目前的社交媒体宣传和转介渠道外，他们还通过近期开发的网站和直接广告计划提供营销渠道。

上一年，公司实现收入 1,061,621 美元，可支配收入 78,730 美元。

可协商其他交易结构

TARGET PRICE

\$1,700,000

GROSS REVENUE

\$1,061,621

EBITDA

\$0

BUSINESS TYPE

制造业

ESTABLISHED

1991

COUNTRY

美国

BUSINESS ID

L#20230569

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM