

经验丰富的专利技术制造







公司总部位于加利福尼亚州,专门从事设计、工程、制造和分销一系列标准和定制读卡器,供利基电子设备使用。

基于塑料的机身蓝图和电路设置可在各种读卡器系列中使用单一类型的电子板。随附的读取器磁头组件可普遍适用于所有变体。

系统可配置两种卡片检测选项-直接光学检测或机械检测。

数据解码由嵌入式控制器根据客户规格重新编程的专有算法完成。

由于所有者积极参与领导职责、供应商关系和内部设计产品的工程规范,因此买方最好能在过渡期间引入一名工程师来吸收知识。

除了维护一个活跃的网站、与工程师互动并从老客户的推荐中获益外,卖方还采用直接邮寄广告和参加年度全球博览会(G2E等)的方式来扩大行业网络。

尽管 2020 年大流行后财务状况有所下滑,但该公司没有债务,预计 2023 年的销售额将达到 180 万美元。 去年的总收入为 1,414,687 美元,可支配收入为 249,341 美元,EBITDA 为 172,345 美元。 该公司在当地和国际上的业务拓展已达 20 年之久,应收账款和在建工程可在出售时协商解决,这使得该公司成为现有业务更上一层楼的重要补充。

该物业利用一个 2 100 平方英尺的店铺的大约一半来存放库存和一些设备。 该企业拥有坚实的基础,并提供了扩张的机会。

TARGET PRICE

\$1,100,000

GROSS REVENUE

\$1,414,687

EBITDA

\$249,341

BUSINESS TYPE

电子/计算机

ESTABLISHED

2019

COUNTRY

美国

BUSINESS ID

L#20230571



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