

商业装卸 私营港口业务



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私营装卸公司是专门为需要从船舶或其他运输方式装卸货物的公司提供装卸服务的商业实体。这些公司由私人拥有和经营，通常注重效率、生产率和客户满意度。

近年来，私营装卸公司越来越受欢迎，因为它们能够提供专业化服务，适应全球贸易行业不断变化的需求。

公营装卸公司往往是国有企业，与之不同的是，私营装卸公司的业务更加灵活机动。这种灵活性使他们能够快速响应市场需求，跟上不断变化的法规和行业标准。

雇用私营装卸公司的主要优势之一是他们在安全高效地处理货物方面的专业知识和经验。

这些公司在培训员工、采用最新技术和设备方面投入巨资，以确保顺利运营，并将事故或损坏风险降至最低。

私营装卸工通常都有完善的安全协议，并遵循严格的程序，以达到行业标准和遵守法规。

此外，私营装卸公司还提供装卸货物以外的多种服务。

他们通常提供额外的增值服务，如仓储、保管、配送、重新包装，甚至清关。

这种综合方法使企业能够通过将多种物流功能外包给单一服务提供商来简化供应链和降低成本。

总之，私营装卸公司通过提供专业化和高效率的货物装卸服务，在全球贸易行业中发挥着至关重要的作用。

他们的灵活性、专业知识和全面服务使其成为寻求可靠物流解决方案的公司的首选。

随着国际贸易和竞争的不断加剧，私营装卸公司在促进顺畅高效的货运业务方面的重要性怎么强调都不为过。

业务概览

这是一家私营装卸公司，也是港口历史最悠久的装卸公司。

罗马尼亚私营港口运营商的主要活动是接收、装卸和储存通过港口的进口、出口和过境货物。

这是一家多功能的装卸公司，经营散货码头、露天仓库、杂货和仓库，所有这些都与265公里长的码头和泊位（21个泊位）以及公路和铁路直接相连。

罗马尼亚私营港口运营商处理任何形式的待运货物（无包装液体除外）。

货物包括散装和包裹货物，尺寸不限，重量不超过100吨，包括食品。

TARGET PRICE

\$2,000,000,000

BUSINESS TYPE

港口

COUNTRY

罗马尼亚

BUSINESS ID

L#20240610

- 散装：废铁、沥青；
- 货物：食品（包括易腐物品）、机械、水泥

交易结构

该项目基于一些重要方面：

- 私人港口运营商是所列财产的所有者，而不是特许权的所有者。
- 私营港口运营商只需最少的投资，就能轻松地从港口运营商公司转变为船舶管理公司。
- 收购是一个循序渐进的过程（1-2 年），在收购过程中提供所有法律咨询。

条款

- 出售公司 23% 的股份，价值 5 亿美元，签订合同时支付 30%，其余 70% 在买方拥有公司 51% 的股份时按照以下公式支付： $70\% + X$ 美元，根据评估结果，超过 23% 的部分每 +1% 支付 X 美元。

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

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