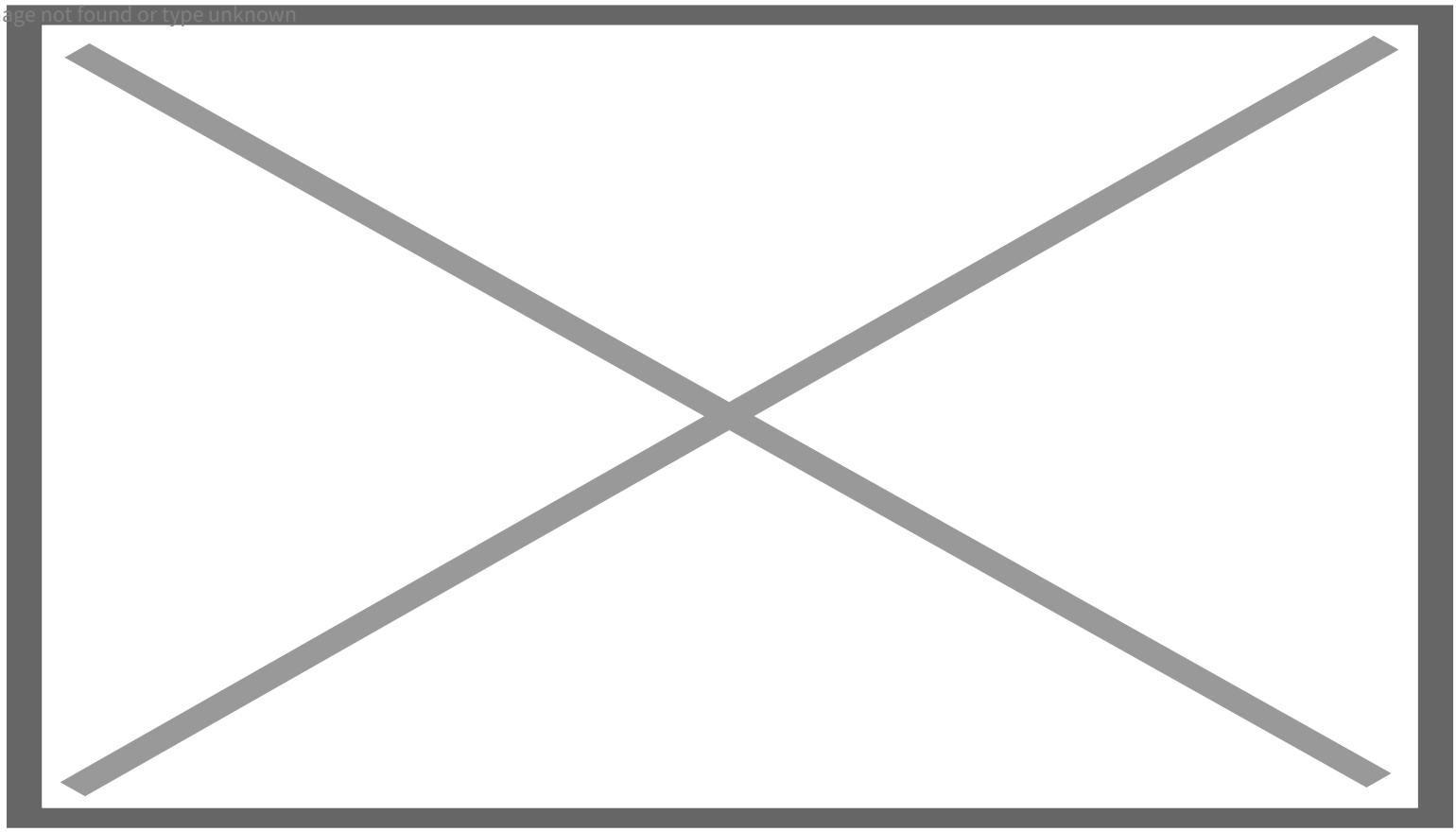
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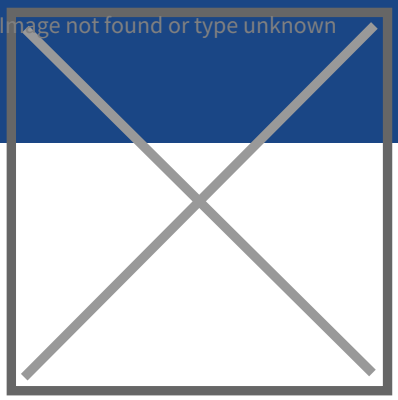
金属加工公司

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MERGERSCORP



TARGET PRICE

$20,000,000

GROSS REVENUE

$17,000,000

EBITDA

$3,422,000

BUSINESS TYPE

制造业 - 工业设备与金属

COUNTRY

克罗地亚

BUSINESS ID

L#20240701

对于希望收购一家拥有强大市场影响力、现代化设施和稳定财务业绩的领先金属加工公司的投资者来说，这是一个理想的机会。 这家金属加工公司提供多数股权（至少 70%）或全部股权（最多 100%），总部设在欧盟。

该公司在生产和组装钢结构、金属设备、机械和工业厂房方面拥有 30 多年的经验。

主要亮点

1. 市场地位和出口：公司拥有强大的市场地位，年产量的 90% 以上出口到欧盟市场。
2. 经验丰富的员工队伍：雇用 160 名熟练工人，平均年龄 38.5 岁。
3. 现代化的生产设施：公司配备最先进的重型加工设备，年产成品超过 3,000 吨。
4. 财务稳定：显示出历史上稳定的财务业绩、较高的盈利能力和较低的债务水平。
5. 扩展潜力：扩大工厂和产能的机会。

技术能力

公司提供广泛的技术能力，包括

- 工程与结构开发
- 复杂焊接件的生产
- 三维测量和防腐蚀保护
- 大尺寸加工
- 特殊焊接和无损检测
- 带钻孔和螺纹切割的等离子和气体切割机

工业部门和客户

公司的工程设计和制造能力可满足各行各业的需求：

- 抛丸机
- 采矿设备
- 风力和水力发电厂
- 废物处理机
- 深孔钻机
- 铁路和公路金属基础设施
- 土木工程（道路）

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- 游乐园
- 其他复杂焊接件

设施和设备

公司占地 35,000 平方米，包括 13,000 平方米的生产车间：

- 数控机床：用于切割、钻孔和螺纹切割。
- 弯曲设备：用于板材的圆形和角度弯曲。
- 车床和铣床：包括先进的对话式 CNC 功能。
- 焊接和喷漆设施：配备大型工业加工设备。

认证和质量控制

公司通过多项认证，保持着高标准：

- ISO 9001:2015
- EN ISO 3834-2
- EN 1090-EXC 3
- EN 15085-2 CL1 级
- 此外，公司还聘请了经过认证的员工进行无损检测和质量保证。

财务业绩

在过去的六年里，该公司的财务状况一直保持稳定增长，利润率和流动性都很高。
主要财务指标包括

- 收入：平均每年 1600 万欧元。
- 息税折旧摊销前利润率：平均约为 17.8%。
- 净收入：在低债务水平下实现持续盈利。

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