

家庭住宅承包商服务业务





该公司位于华盛顿州，通过“面对面

“的设计会议和选址服务，专门为寻求高品质定制住宅的客户建造独栋定制住宅。

公司已在该地区建立了良好的声誉，在过去的五年里，收入稳定在 5000

万美元左右，可支配收入超过 600 万美元。

该公司通过了双州认证，并一直致力于提供高质量的服务，同时还获得了极高的在线评价，这为其提供了发展机会，使其能够通过有指导的扩张和战略合作伙伴关系将业务提升到一个新的水平。

没有任何个人客户的年收入超过 3.2%，而十大消费者的年收入超过

12%，因此公司享有客户多样性和低风险评级。

这支经验丰富的团队由 28

名非工会员工组成，包括可能在出售后留任的管理层，以确保在三个月的平稳过渡期后日常运营的连续性。

除维护网站外，公司还与 BuzzbuzzHome、Houzz、Pinterest 和 YouTube

等社交媒体平台合作，而广告宣传工作则主要依靠庞大的经常性客户群的推荐。

工作场所占地 3,800

平方英尺，包括接待区、会议室、文员办公室、员工厨房和充足的储藏室。

该物业可选择购买或长期租用，新建或扩建房舍可促进首次购房者市场的扩展。

该公司人脉广阔，业主参与有限，收入趋势稳健，并签订了大量合同，是一个绝佳的机会。

要点

- 销售类型：资产或股票
- 应收账款：909 220 美元
- 设备：475 530 美元
- 在制品和存款：19,488,034 美元
- 开发：11 822 153 美元*可选。
- 业务类型：作业建筑商
- 公司类型：S-Corp. | SIC: 1531

顶级服务

1. 房屋和财产：67%
 2. 个人财产上的房屋：33%
- 年周转率：

TARGET PRICE

\$39,000,000

GROSS REVENUE

\$61,444,705

EBITDA

\$3,811,401

BUSINESS TYPE

服务

ESTABLISHED

1991

COUNTRY

美国

BUSINESS ID

L#20240798

- 应收账款：每年 53.5 倍。
- 库存：每年 2.5 倍。
- 资产：每年 1.3 倍。

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM