

家庭住宅承包商服务业务





该公司位于华盛顿州，通过“面对面

“的设计会议和选址服务，专门为寻求高品质定制住宅的客户建造独栋定制住宅。

公司已在该地区建立了良好的声誉，在过去的五年里，收入稳定在 5000 万美元左右，可支配收入超过 600 万美元。

该公司通过了双州认证，并一直致力于提供高质量的服务，同时还获得了极高的在线评价，这为其提供了发展机会，使其能够通过有指导的扩张和战略合作伙伴关系将业务提升到一个新的水平。

没有任何个人客户的年收入超过 3.2%，而十大消费者的年收入超过 12%，因此公司享有客户多样性和低风险评级。

这支经验丰富的团队由 28

名非工会员工组成，包括可能在出售后留任的管理层，以确保在三个月的平稳过渡期后日常运营的连续性。

除维护网站外，公司还与 BuzzbuzzHome、Houzz、Pinterest 和 YouTube 等社交媒体平台合作，而广告宣传工作则主要依靠庞大的经常性客户群的推荐。工作场所占地 3,800

平方英尺，包括接待区、会议室、文员办公室、员工厨房和充足的储藏室。

该物业可选择购买或长期租用，新建或扩建房舍可促进首次购房者市场的扩展。

该公司人脉广阔，业主参与有限，收入趋势稳健，并签订了大量合同，是一个绝佳的机会。

要点

- 销售类型：资产或股票
- 应收账款：909 220 美元
- 设备：475 530 美元
- 在制品和存款：19,488,034 美元
- 开发：11 822 153 美元*可选。
- 业务类型：作业建筑商
- 公司类型：S-Corp. | SIC: 1531

顶级服务

1. 房屋和财产：67%
 2. 个人财产上的房屋：33%
- 年周转率：

TARGET PRICE

\$39,000,000

GROSS REVENUE

\$61,444,705

EBITDA

\$3,811,401

BUSINESS TYPE

服务

ESTABLISHED

1991

COUNTRY

美国

BUSINESS ID

L#20240798

- 应收账款：每年 53.5 倍。
- 库存：每年 2.5 倍。
- 资产：每年 1.3 倍。

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