

# 拥有 7 年历史的领先公司，专门



**MERGERSCORP**

## 7

德国的医疗保健行业是世界上最先进、最强大的行业之一，其特点是拥有完善的体系，确保为患者提供高质量的医疗服务。

然而，它面临着持续的挑战，特别是在人员配备方面。

一家专注于为医院提供技术人才的创新型人才服务企业现已出售，在这个欣欣向荣的市场中提供了一个独特的投资机会。

#### 商业模式

这家人才服务公司专门为德国各地的医院提供合格的医疗保健专业人员，包括护士、医生和行政人员。

该公司以灵活的模式运营，既能满足临时人员需求，也能满足长期人员需求，从而使医院能够有效管理波动的病人数量。

通过利用庞大的合格专业人员网络和先进的招聘与职位安排技术，该公司可确保医院及时、高效地获得合适的人才。

#### 市场需求

德国人口老龄化和慢性病发病率的上升导致对医疗保健服务的需求不断增长。

因此，医院往往难以维持足够的人员编制。

最近的报告显示，相当大比例的医疗机构面临人员短缺问题，尤其是在专业领域。

这为能够快速可靠地提供合格人员的人员配置服务创造了巨大的市场机会。

#### 独特的销售主张

该公司的与众不同之处在于其对质量的承诺以及对德国医疗保健法规的遵守。

公司制定了严格的审查程序，确保所有人员都符合必要的资格和许可要求。

此外，该公司还与医院建立了牢固的合作关系，可针对具体需求和偏好提供量身定制的人员配置解决方案。

这种个性化的方法不仅能提高客户满意度，还能促进长期合作关系。

财务业绩：凭借稳固的客户基础和多样化的合同组合，业务收入实现了持续增长。

其可扩展的模式允许向新的地区扩展，并有可能进一步实现服务多样化，例如为医疗保健专业人员提供培训计划。

现有的财务记录表明利润率很高，这对潜在买家来说是一个极具吸引力的投资机会。

2021年：490万欧元

2021年：100万欧元

#### TARGET PRICE

\$ 12,500,000

#### GROSS REVENUE

\$ 12,000,000

#### EBITDA

\$ 3,700,000

#### BUSINESS TYPE

服务

#### COUNTRY

德国

#### BUSINESS ID

L#20250811

2022 年：700 万欧元

2022 年：220 万欧元

2023 年：11,900 万欧元。

2023 年：410 万欧元

2024 年：1200 万欧元

2024 年：370 万欧元

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