

领先的葵花籽加工企业



MERGERSCORP

该公司是糖果葵花籽和葵花籽仁的主要加工商，收入达 700

万欧元，为各类客户提供服务。

这些客户包括烘焙商、鸟类饲料生产商、烘焙和糖果制造商、油脂加工公司和贸易商。

目前，该公司仅以 26.8% 的产能运营，但已具备将年产量从 15,000 吨提高到 56,000

吨的基础设施。其优越的地理位置带来了显著的成本优势，每吨原材料可节省 55

欧元，每卡车运输可节省 200 欧元，使其成为欧盟内市场极具成本效益的合作伙伴。

当地一家贸易公司供应原材料时不要求预付款，这导致供应和销售咨询大幅增加。

凭借现有的员工队伍，该工厂每年可生产 15,000 吨，为每月稳定的销售额提供支持。

此外，公司的劳动力成本比保加利亚和罗马尼亚低

35%，这使公司能够从具有竞争力的运营费用中获益，并提高其在农产品批发市场的利润率。

公司拥有强大的出口能力，向 17

个欧盟国家供应产品，并为未来的扩张做好了充分准备。

其客户群包括批发分销商和其他加工公司。

企业的有形资产，包括土地、建筑物和加工机械，是此次交易不可或缺的一部分，也是公司资产价值高的原因之一。

产品与服务概览

- 糖果葵花籽
- 葵花籽
- 葵花薯片
- 葵花籽（榨油）
- 向日葵壳

资产概览

无形资产

- 进出口许可证和公司注册证书

有形资产

- 公司运营着一家最先进的葵花籽加工厂，配备了 Elica、Bühler 和 Tomra 等知名品牌的尖端技术。
- 改建后的前甜菜工厂配备了现代化的布勒照片分拣机。

TARGET PRICE

\$ 6,300,000

GROSS REVENUE

\$ 1,120,000

EBITDA

\$ 1,120,000

BUSINESS TYPE

制造业

COUNTRY

摩尔多瓦

BUSINESS ID

L#20250852

设施概览

生产设施总占地面积为 1.98 公顷，所有资产均归业主所有。

内核设施 (0.93 公顷) :

办公空间: 11 间办公室 + 实验室 (281 平方米)。

生产办公室: 10 间办公室 + 实验室 (319 平方米)。

原料筒仓: $2 \times 3,000$ 立方米。

小型向日葵筒仓: 3×300 立方米。

谷壳筒仓: 4×100 立方米。

生产面积: $1,000 \text{ m}^2$ 。

其他基础设施: 3 座闲置建筑。

糖果设施 (1.05 公顷) :

办公空间: 10 间办公室 + 实验室 (319 平方米)。

副产品仓库: 380 m^2 。

成品仓库: 972 平方米。

生产 1 (预清洁) : 428 m^2

生产 2 (条纹种子) : 625 m^2 。

生产 3 (黑色种子) : 397 m^2 。

资本化概述

贷款 200 万欧元，利率 6.72%，每月清偿 25 万欧元。

设施建设资本贷款 (还剩 9 个月) -每月 51 000 欧元。

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