

# 领先的葵花籽加工企业





该公司是糖果葵花籽和葵花籽仁的主要加工商，收入达 700

万欧元，为各类客户提供服务。

这些客户包括烘焙商、鸟类饲料生产商、烘焙和糖果制造商、油脂加工公司和贸易商。

目前，该公司仅以 26.8% 的产能运营，但已具备将年产量从 15,000 吨提高到 56,000

吨的基础设施。其优越的地理位置带来了显著的成本优势，每吨原材料可节省 55

欧元，每卡车运输可节省 200 欧元，使其成为欧盟内市场极具成本效益的合作伙伴。

当地一家贸易公司供应原材料时不要求预付款，这导致供应和销售咨询大幅增加。

凭借现有的员工队伍，该工厂每年可生产 15,000 吨，为每月稳定的销售额提供支持。

此外，公司的劳动力成本比保加利亚和罗马尼亚低

35%，这使公司能够从具有竞争力的运营费用中获益，并提高其在农产品批发市场的利润率。

公司拥有强大的出口能力，向 17

个欧盟国家供应产品，并为未来的扩张做好了充分准备。

其客户群包括批发分销商和其他加工公司。

企业的有形资产，包括土地、建筑物和加工机械，是此次交易不可或缺的一部分，也是公司资产价值高的原因之一。

#### 产品与服务概览

- 糖果葵花籽
- 葵花籽
- 葵花薯片
- 葵花籽（榨油）
- 向日葵壳

#### 资产概览

##### 无形资产

- 进出口许可证和公司注册证书

##### 有形资产

- 公司运营着一家最先进的葵花籽加工厂，配备了 Elica、Bühler 和 Tomra 等知名品牌的尖端技术。
- 改建后的前甜菜工厂配备了现代化的布勒照片分拣机。

#### TARGET PRICE

\$ 6,300,000

#### GROSS REVENUE

\$ 1,120,000

#### EBITDA

\$ 1,120,000

#### BUSINESS TYPE

制造业

#### COUNTRY

摩尔多瓦

#### BUSINESS ID

L#20250852

## 设施概览

生产设施总占地面积为 1.98 公顷，所有资产均归业主所有。

内核设施（0.93 公顷）：

办公空间：11 间办公室 + 实验室（281 平方米）。

生产办公室：10 间办公室 + 实验室（319 平方米）。

原料筒仓：2 × 3,000 立方米。

小型向日葵筒仓：3 × 300 立方米。

谷壳筒仓：4 × 100 立方米。

生产面积：1,000 m<sup>2</sup>。

其他基础设施：3 座闲置建筑。

糖果设施（1.05 公顷）：

办公空间：10 间办公室 + 实验室（319 平方米）。

副产品仓库：380 m<sup>2</sup>。

成品仓库：972 平方米。

生产 1（预清洁）：428 m<sup>2</sup>

生产 2（条纹种子）：625 m<sup>2</sup>。

生产 3（黑色种子）：397 m<sup>2</sup>。

## 资本化概述

贷款 200 万欧元，利率 6.72%，每月清偿 25 万欧元。

设施建设资本贷款（还剩 9 个月）–每月 51 000 欧元。

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