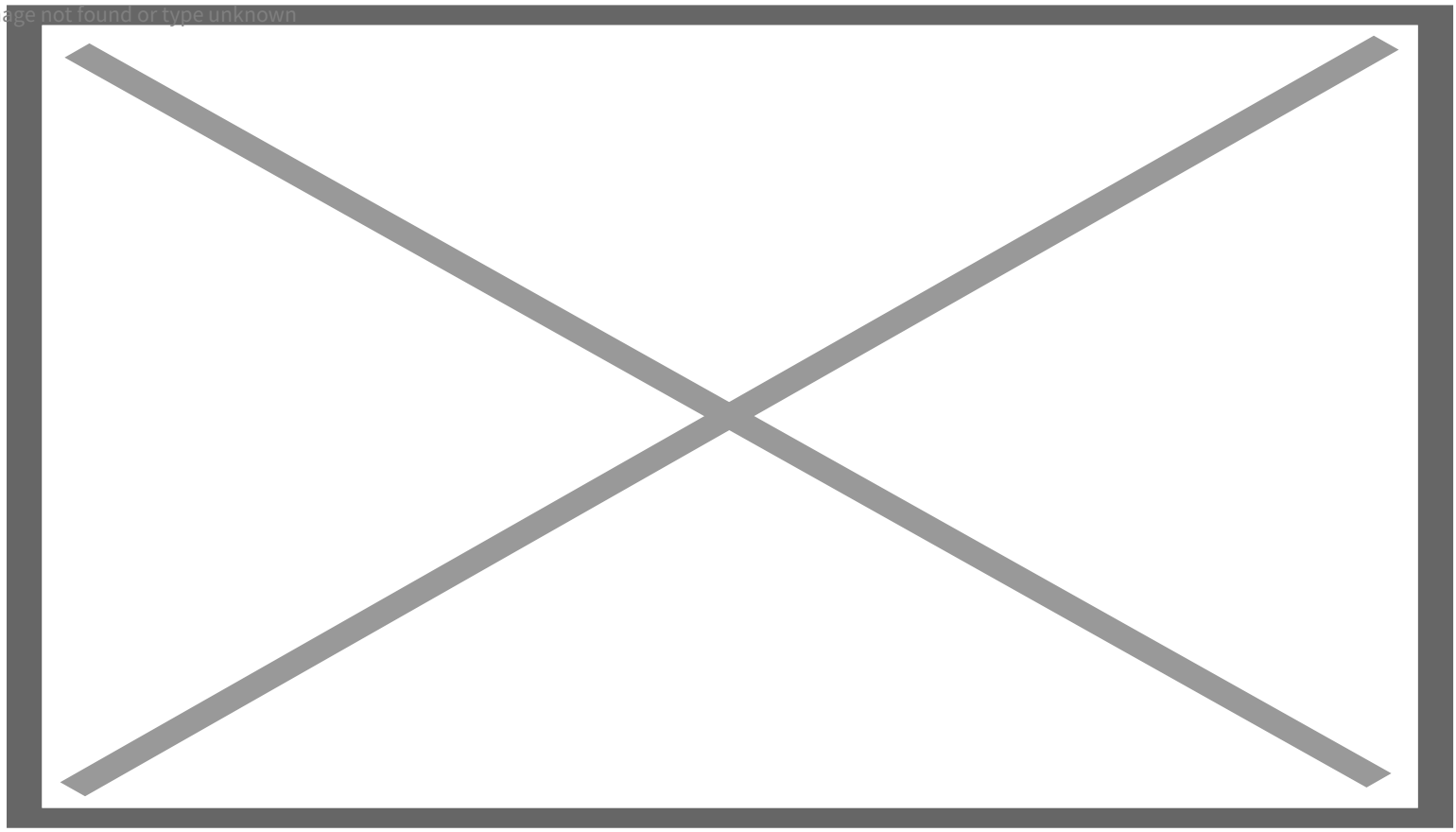
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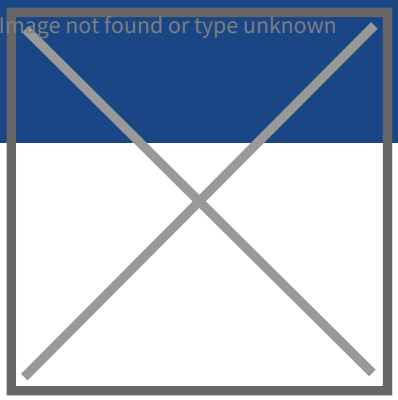
领先的葵花籽加工企业

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MERGERSCORP



TARGET PRICE

$ 6,300,000

GROSS REVENUE

$ 1,120,000

EBITDA

$ 1,120,000

BUSINESS TYPE

制造业——食品饮料及农产品加工

COUNTRY

摩尔多瓦

BUSINESS ID

L#20250852

该公司是糖果葵花籽和葵花籽仁的主要加工商，收入达 700 万欧元，为各类客户提供服务。
这些客户包括烘焙商、鸟类饲料生产商、烘焙和糖果制造商、油脂加工公司和贸易商。
目前，该公司仅以 26.8% 的产能运营，但已具备将年产量从 15,000 吨提高到 56,000 吨的基础设施。 其优越的地理位置带来了显著的成本优势，每吨原材料可节省 55 欧元，每卡车运输可节省 200 欧元，使其成为欧盟内市场极具成本效益的合作伙伴。

当地一家贸易公司供应原材料时不要求预付款，这导致供应和销售资源大幅增加。
凭借现有的员工队伍，该工厂每年可生产 15,000 吨，为每月稳定的销售额提供支持。
此外，公司的劳动力成本比保加利亚和罗马尼亚低 35%，这使公司能够从具有竞争力的运营费用中获益，并提高其在农产品批发市场的利润率。

公司拥有强大的出口能力，向 17 个欧盟国家供应产品，并为未来的扩张做好了充分准备。
其客户群包括批发分销商和其他加工公司。
企业的有形资产，包括土地、建筑物和加工机械，是此次交易不可或缺的一部分，也是公司资产价值高的原因之一。

产品与服务概览

- 糖果葵花籽
- 葵花籽
- 葵花薯片
- 葵花籽（榨油）
- 向日葵壳

资产概览
无形资产

- 进出口许可证和公司注册证书

有形资产

- 公司运营着一家最先进的葵花籽加工厂，配备了 Elica、Bühler 和 Tomra 等知名品牌的尖端技术。
- 改建后的前甜菜工厂配备了现代化的布勒照片分拣机。

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AT 40TH WALL STREET, SUITE #2725, NEW YORK, NEW YORK 10005, UNITED STATES OF AMERICA

设施概览

生产设施总占地面积为 1.98 公顷，所有资产均归业主所有。

内核设施（0.93 公顷）：

办公空间：11 间办公室 + 实验室（281 平方米）。
生产办公室：10 间办公室 + 实验室（319 平方米）。
原料筒仓：2 × 3,000 立方米。
小型向日葵筒仓：3 × 300 立方米。
谷壳筒仓：4 × 100 立方米。
生产面积：1,000 m^2.
其他基础设施：3 座闲置建筑。
糖果设施（1.05 公顷）：
办公空间：10 间办公室 + 实验室（319 平方米）。
副产品仓库：380 m^2.
成品仓库：972 平方米。
生产 1（预清洁）：428 m^2
生产 2（条纹种子）：625 m^2.
生产 3（黑色种子）：397 m^2.

资本化概述
贷款 200 万欧元，利率 6.72%，每月清偿 25 万欧元。
设施建设资本贷款（还剩 9 个月）–每月 51 000 欧元。

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

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