

虚拟业务流程外包提供商



MERGERSCORP

一家 100% 虚拟业务流程外包 (BPO) 公司正在探索战略发展机会。

该公司专门从事虚拟助理 (VA) 服务，提供可扩展、经济高效的解决方案，旨在简化业务流程，支持多个行业的业务增长。

该公司拥有精干的结构和完全远程管理的团队，能够提供高质量的个性化服务，而不受实体办公室的限制。

- 行业聚焦专业服务、中小企业、电子商务、房地产、技术
- 核心服务：
 - 虚拟助理服务
 - 客户支持与后台运营
 - 销售促进与全方位渠道参与（语音、聊天、电子邮件）
- 交付模式：100% 虚拟员工，领导层位于美国，虚拟助理位于菲律宾
- 团队人数：84 名虚拟助理
- 2023 年收入：130 万美元 | 息税折旧摊销前利润：38 万美元 \$380,000
- 2024 年收入：130 万美元 | 息税折旧摊销前利润 (EBITDA)：33.2 万美元 \$332,000
- 2025 年收入预测：130 万美元
- 完全虚拟运行：实现灵活性、可扩展性和低开销

TARGET PRICE

\$ 2,100,000

GROSS REVENUE

\$ 1,300,000

EBITDA

\$ 380,000

BUSINESS TYPE

呼叫中心

COUNTRY

美国

BUSINESS ID

L#20250906

- 以客户为中心的管理：与主要客户建立直接关系，提高客户忠诚度和保留率
- 以电话为中心的功能：超过 50% 的服务涉及语音交互，支持销售和客户参与
- 稳定的收入：财务业绩稳定，具有提高利润率和扩大客户群的潜力
- 覆盖全球：通过位于美国的中央管理中心为全球客户提供服务。

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

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