

# 虚拟业务流程外包提供商





一家 100% 虚拟业务流程外包 (BPO) 公司正在探索战略发展机会。

该公司专门从事虚拟助理 (VA) 服务，提供可扩展、经济高效的解决方案，旨在简化业务流程，支持多个行业的业务增长。

该公司拥有精干的结构和完全远程管理的团队，能够提供高质量的个性化服务，而不受实体办公室的限制。

- 行业聚焦专业服务、中小企业、电子商务、房地产、技术
- 核心服务：
  - 虚拟助理服务
  - 客户支持与后台运营
  - 销售促进与全方位渠道参与（语音、聊天、电子邮件）
- 交付模式：100% 虚拟员工，领导层位于美国，虚拟助理位于菲律宾
- 团队人数：84 名虚拟助理
- 2023 年收入：130 万美元 | 息税折旧摊销前利润：38 万美元 \$380,000
- 2024 年收入：130 万美元 | 息税折旧摊销前利润 (EBITDA)：33.2 万美元 \$332,000
- 2025 年收入预测：130 万美元
- 完全虚拟运行：实现灵活性、可扩展性和低开销

TARGET PRICE

\$ 2,100,000

GROSS REVENUE

\$ 1,300,000

EBITDA

\$ 380,000

BUSINESS TYPE

呼叫中心

COUNTRY

美国

BUSINESS ID

L#20250906

- 以客户为中心的管理：与主要客户建立直接关系，提高客户忠诚度和保留率
- 以电话为中心的功能：超过 50% 的服务涉及语音交互，支持销售和客户参与
- 稳定的收入：财务业绩稳定，具有提高利润率和扩大客户群的潜力
- 覆盖全球：通过位于美国的中央管理中心为全球客户提供服务。

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