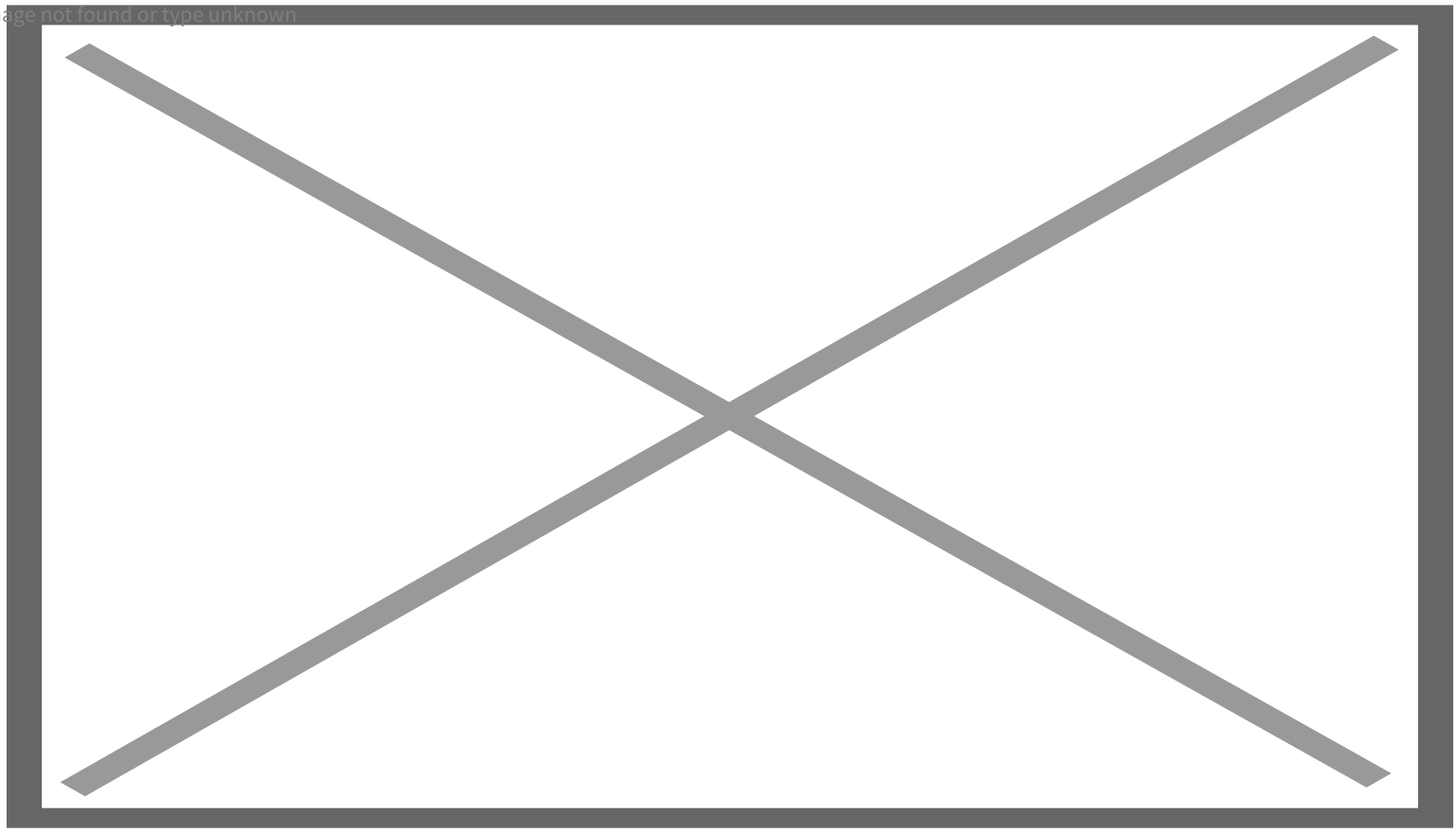
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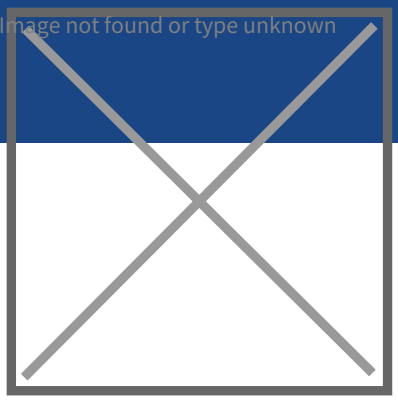
历史资产管理业务

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MERGERSCORP



TARGET PRICE

$ 9,750,000

GROSS REVENUE

$ 2,600,000

EBITDA

$ 1,100,000

BUSINESS TYPE

资产管理

COUNTRY

塞浦路斯

BUSINESS ID

L#20250891

这是一个难得的机会，可收购一家受塞浦路斯证券交易委员会（CySEC）监管、经营状况良好的历史悠久的资产管理公司。

主要亮点

合规情况：
作为一家受塞浦路斯证券交易委员会（CySEC）监管的机构，本公司恪守最高的合规与治理标准，以确保投资者信心和运营诚信。

稳健的资产管理规模（AUM）：
凭借4.5亿欧元的资产管理规模，该公司已证明其具备吸引和管理大量客户资产的能力，为持续增长和盈利能力奠定了坚实基础。

稳健的收入来源：
该业务每年创造约150万至175万欧元的收入，这不仅彰显了其在资产管理及客户维系方面的成效，同时也体现了其多元化的投资策略组合，能够满足各类投资者的需求。

市场地位：
该公司在竞争激烈的资产管理领域已站稳脚跟，凭借忠实的客户群以及与机构和零售投资者建立的牢固关系，占据着重要的市场地位。

增长潜力：
随着资产管理行业的不断发展，存在诸多扩展机遇，包括推出新的投资产品、开拓新的市场细分领域，以及利用技术进步来提升服务质量和客户参与度。

对于希望在资产管理领域优化投资组合的投资者或公司而言，这项历史资产管理业务是一项理想的收购标的。
凭借经实践验证的业绩、稳健的财务状况以及监管机构的支持，这一投资机会有望在充满活力的投资环境中持续取得成功并不断拓展。

要点

- 主要提供 / 咨询服务 / 投资组合管理
- 大约 400名客户（希腊人/塞浦路斯人）
- 客户集中度较低
- 高性价比的专业团队（年薪30万至32.5万）

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- 瑞士/卢森堡/阿联酋托管银行
- 根据塞浦路斯法律设立的主动型基金
- 银行（瑞银集团、CBP Quilvest、比雷埃夫斯银行、CIM银行、Eurobank Hellas、塞浦路斯银行）
- 收入来源：
    - 管理费
    - 复古
    - 业绩报酬
    - 服务费
    - 投资咨询费
    - 其他

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