

# 处理业务通信的国际 IT SaaS 公司





## IT SaaS

IT 公司开发公司与客户之间业务通信自动化的软件。

该公司跻身俄罗斯和独联体市场领导者行列，并积极拓展国际业务，已完成的项目遍及欧盟、美国、英国、亚太地区和南美洲。

该公司自 2016 年起开始运营。它已被列入国内软件开发商、经认可的 IT 组织和个人数据处理运营商的登记册。

公司拥有多项专利、一个注册商标和其他知识产权。

该公司为 200 多家客户提供服务，其中包括电信（俄罗斯电信公司）、金融（BZF 银行、ID Collect、CreditHub）、零售（X5 集团）、IT（2GIS）和物流（PEC）等俄罗斯主要商业领域的主要企业。

公司在统一的全渠道平台内提供可定制的解决方案。

其中包括由人工智能驱动的语音和聊天机器人、信息服务、小工具以及与 CRM、ERP 和其他管理系统的集成。这些解决方案可以全面处理所有传入和传出的通信流量。

- 语音机器人：每个机器人都是定制的，以满足客户的特定需求。  
它既支持预先录制的配音，也支持人工智能生成的语音合成。
- 聊天机器人：具有人工智能的多功能嵌入式机器人，能够共享文档和媒体。  
与所有主要信使和基于文本的通信渠道兼容。
- 聊天平台：用于处理所有通信渠道（信使、网站小工具等）通信的统一界面。
- 通知服务  
：通过信使、电子邮件和网站聊天窗口等多种渠道提供的群发信息服务。
- 网站小工具：由人工智能驱动的机器人，全天候响应用户查询。

该公司正在开发多个合作伙伴计划，其中最突出的是其特许经营网络，该网络包括 1 000 多家特许经营商。它还与 Yandex、Voxys 和数字经济联盟合作。

### TARGET PRICE

\$ 28,812,579

### GROSS REVENUE

\$ 5,762,516

### EBITDA

\$ 2,268,225

### BUSINESS TYPE

软件和 SAAS

### COUNTRY

俄罗斯

### BUSINESS ID

L#20250894

公司有 100 多名员工。

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