

# 有利可图的家禽生意



**MERGERSCORP**

这家位于尼科西亚的家禽企业拥有超过 25 年的行业经验，提供高品质的肉鸡产品，并在塞浦路斯全国建立了良好的声誉。公司为 90 多家客户提供服务，其中包括 50 家肉店、45 家餐馆和 3 家大型超市，实现了稳定的 3.4% 年复合增长率，并保持了稳健的 20.1% 息税折旧摊销前利润率。该公司采用直销模式，拥有忠实的客户群和长期的业务关系，确保了收入的持续稳定。这家老牌企业提供了一个绝佳的出售机会，为企业的持续发展和成功奠定了可靠的基础。最后，公司持有内部屠宰场的所有必要许可证，正在等待最终批准。一旦投入运营，预计公司的息税折旧摊销前利润（EBITDA）将增加 19%，达到 54.9 万欧元。

#### 产品与服务概览

该企业专门生产优质肉鸡产品，通过遍布塞浦路斯的完善分销网络为超市、肉店、餐馆和批发商提供服务。

#### 设施概览

该公司在尼科西亚的一个私有设施内运营，邻近的土地可供扩建。它包括家禽养殖基础设施、高效的配送系统和冷藏运输车辆。

#### 资本化概述

该公司的资金来自自身的运营，截至去年的收入为 230 万欧元。该公司为私营企业，有两个持股比例相同的股东（各占 50%），负债约 10 万欧元，现金储备为 52.5 万欧元。

#### TARGET PRICE

\$ 3,800,000

#### GROSS REVENUE

\$ 2,300,000

#### EBITDA

\$ 460,000

#### BUSINESS TYPE

制造业

#### COUNTRY

塞浦路斯

#### BUSINESS ID

L#20250869

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