

有利可图的家禽生意





这家位于尼科西亚的家禽企业拥有超过 25

年的行业经验，提供高品质的肉鸡产品，并在塞浦路斯全国建立了良好的声誉。公司为 90 多家客户提供服务，其中包括 50 家肉店、45 家餐馆和 3 家大型超市，实现了稳定的 3.4% 年复合增长率，并保持了稳健的 20.1% 息税折旧摊销前利润率。

该公司采用直销模式，拥有忠实的客户群和长期的业务关系，确保了收入的持续稳定。这家老牌企业提供了一个绝佳的出售机会，为企业的持续发展和成功奠定了可靠的基础。最后，公司持有内部屠宰场的所有必要许可证，正在等待最终批准。

一旦投入运营，预计公司的息税折旧摊销前利润（EBITDA）将增加 19%，达到 54.9 万欧元。

产品与服务概览

该企业专门生产优质肉鸡产品，通过遍布塞浦路斯的完善分销网络为超市、肉店、餐馆和批发商提供服务。

设施概览

该公司在尼科西亚的一个私有设施内运营，邻近的土地可供扩建。它包括家禽养殖基础设施、高效的配送系统和冷藏运输车辆。

资本化概述

该公司的资金来自自身的运营，截至去年的收入为 230 万欧元。

该公司为私营企业，有两个持股比例相同的股东（各占 50%），负债约 10 万欧元，现金储备为 52.5 万欧元。

TARGET PRICE

\$ 3,800,000

GROSS REVENUE

\$ 2,300,000

EBITDA

\$ 460,000

BUSINESS TYPE

制造业

COUNTRY

塞浦路斯

BUSINESS ID

L#20250869

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM