

# 领先的工业机器人公司





这家总部位于坎帕尼亚的公司是由一个在电气系统、控制技术和仪器仪表领域拥有 30 多年经验的集团分拆出来的，是一家专门从事工业机器人技术的成熟且以创新为动力的意大利公司。

此后，该公司在为制药、航空、机械、能源和钢铁等重要行业提供自动化解决方案方面建立了良好的声誉。

公司的专业技术范围从定制自动化系统到激光切割和钣金处理专用机械。

最近，该公司又将业务扩展到农业技术领域，开发了下一代农业用机器人，并已获得主要行业参与者的早期商业支持。

#### TARGET PRICE

\$ 0

#### BUSINESS TYPE

农业企业

#### COUNTRY

意大利

#### BUSINESS ID

L#20250945

#### 商业和运营亮点

- 均衡的收入组合：52% 销售产品，48% 提供服务
- 在高规格工业领域的良好业绩
- 2025 年的订单量约为 200 万欧元，利润率不断提高（目标为 7-8% EBITDA）
- 强大的创新渠道，包括农业机器人系统

#### 战略发展计划

- 完成研发并将新型农业机器人推向市场
- 投资光伏系统，提高能源效率
- 在内部建立机器人岛，提高生产能力

#### 投资机会

- 向战略或财务合作伙伴寻求资金（少数或多数股权均可考虑）
- 资金将用于研发、运营基础设施和绿色能源整合

- 在工业 4.0 和可持续农业的交汇点上实现增长

*The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction*

*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

*By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.*

*This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.*

*The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.*

*All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.*

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

*© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.*



[WWW.MERGERSCORP.COM](http://WWW.MERGERSCORP.COM)