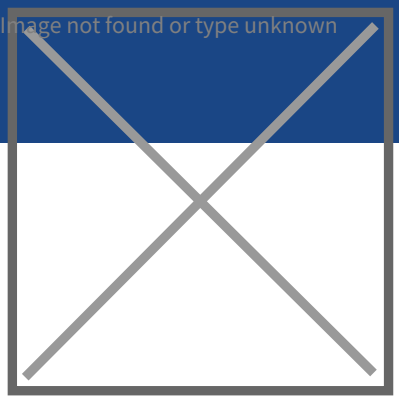
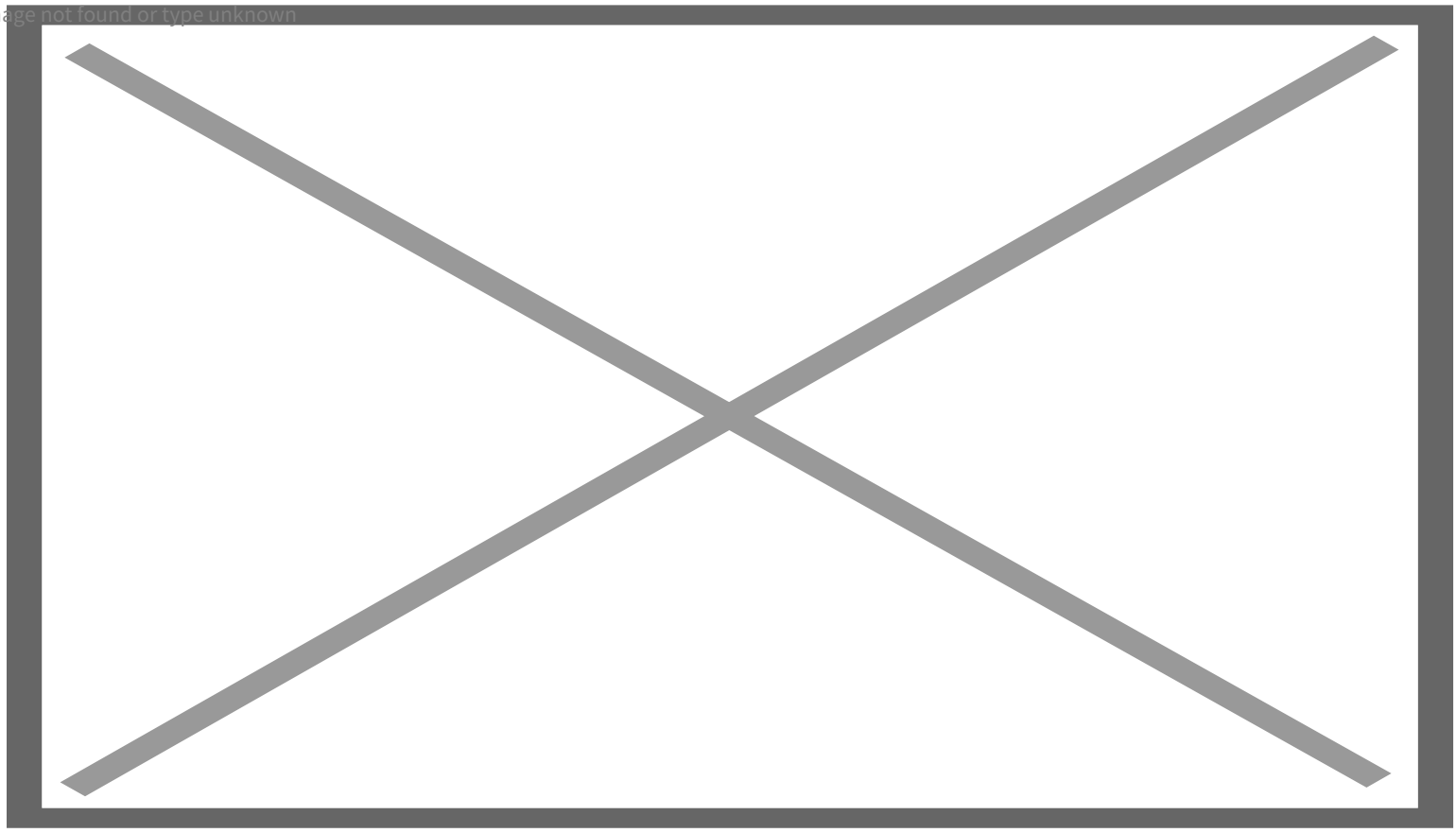


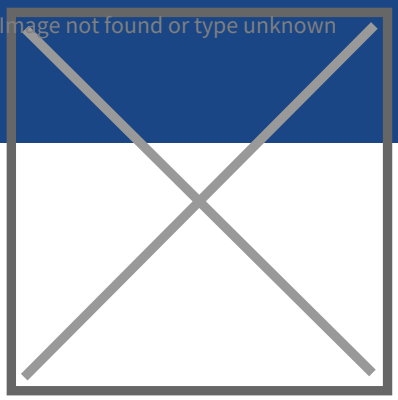
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万吨农工业番茄意大利面



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TARGET PRICE

$ 15,000,000

GROSS REVENUE

$ 6,500,000

EBITDA

$ 1,700,000

BUSINESS TYPE

制造业——食品饮料及农产品加工

COUNTRY

哈萨克斯坦

BUSINESS ID

I-#202509S7

一个经验丰富的农用工业财团正带头重振和大规模扩建中亚一个地理位置优越的番茄浓缩汁生产设施。

随着全球作物偏好的变化和传统供应商产量的减少，该计划的定位是以高品质、价格具有竞争力的番茄产品填补欧洲、俄罗斯和中国日益增长的需求缺口。

项目的核心是将一个未充分利用的农业和工业用地改造成一个世界级的番茄浓缩汁和相关罐头产品生产中心。 通过分阶段投资，目标是实现精矿年产量 100,000 吨，使公司跻身该领域的全球领先企业行列。

主要优势

- 成本领先：生产成本比成熟市场（如以色列）低 57%，出口利润丰厚。
- 适宜的气候：这里的气候条件与西红柿主产国相同，非常适合种植西红柿。
- 现有基础设施：厂址包括一条加工生产线（600 吨/天）、2,700 公顷耕地和部分已开发的灌溉系统。
- 国际专业知识：来自中亚和中东的农业和工业专家为企业提供支持，确保了一流的技术转让和运营。

分阶段发展计划

A 阶段–修复和重新启动

- 注入相当于 100 万欧元的资金，用于工厂现代化、灌溉升级和温室建设。
- 土壤修复和 50,000 吨西红柿种植计划。

B 阶段–扩建

- 增加两条现代化的意大利加工生产线。
- 建设物流和仓储基础设施。

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- 将耕地面积扩大到 10 000 公顷（轮作调整后）。
- 投资：~€8M+.

C 阶段–全球一体化

- 与主要国际买家（如全球食品品牌）签订长期合同。
- 新增 5 条生产线，面积扩大到 30,000 公顷。
- 多样化种植甜玉米、豌豆、鹰嘴豆和核果。

预计该倡议将产生重大的社会经济和工业影响。 总产量的约 80%
用于出口，瞄准需求量大的国际市场，同时也支持区域进口替代，以加强当地的粮食安全和供应链。 该项目将直接创造 300 个就业机会，并通过配套服务和物流创造 1 000 多个间接就业机会。
此外，该计划还包括根据以色列的最佳做法制定一项农业教育计划，旨在培养当地的熟练劳动力。
该运营模式建立在当地利益相关者与拥有四十多年经验的国际知名农业技术领导者之间牢固的伙伴关系之上。
这种合作实现了有效的远程和现场管理、持续的员工培训、定期的技术更新，并扩大了强大的国际出口网络。

财务指标	A阶段（初期重启／5万吨鲜番茄）	B阶段（满负荷运行／年处理能力10万吨）	C阶段（长期扩张／30,000公顷及产品多样
	6,500,000	**22,000,000**	**48,000,000**
	约4,800,000美元	约15,400,000美元	约31,200,000美元
	1,700,000	**6,600,000**	**16,800,000**
	~26.2%	**~30.0%**	**~35.0%**

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