

# 意大利高级豪华游艇制造





欧洲一家顶级豪华游艇制造商正在寻求战略性增长机会。

该公司注重性能、创新和卓越设计，迅速赢得了超高净值客户和顶级竞争对手的认可。

#### 产品组合亮点

- LIMO Tender: 专为大型游艇设计的紧凑型豪华招标船。
- 46 英尺系列: 入门级运动游艇，提供舷内和舷外配置，吸引更多广泛的客户群。
- 54 英尺系列: 目前最畅销的产品，有家庭版和超大版，是客户寻求独特定制的理想之选。
- 64 英尺系列: 设计精巧，市场需求旺盛。
- 86 英尺系列: 旗舰 A 级 RINA 认证游艇，目前处于早期生产阶段，已有两艘投入使用。
- 125 英尺系列 (M125) : 长期战略项目，有望重塑全球超豪华车细分市场。

#### 竞争格局:

- 与 Riva、Wally、Vanquish、Wajer、Pardo 竞争 (46-86 英尺段)
- 与 Ferretti、Benetti 和 San Lorenzo 竞争 (125 英尺段)
- LIMO 招标直接挑战霍奇森

#### 财务

年份	收入 (百万欧元)	费用 (百万欧元)	息税折旧摊销前利润 (百万欧元)	调整后的 EBITDA (百万欧元)
2018	10.1	9.7	1.0	-
2019	12.9	12.7	0.9	-

#### TARGET PRICE

\$ 15,000,000

#### GROSS REVENUE

\$ 19,000,000

#### EBITDA

\$ 6,700,000

#### BUSINESS TYPE

游艇和船只保养与维修

#### COUNTRY

意大利

#### BUSINESS ID

L#20250960

年份	收入 (百万欧元)	费用 (百万欧元)	息税折旧摊销前利润 (百万欧元)	调整后的 EBITDA (百万欧元)
2020	9.9	9.8	0.7	-
2021	12.3	11.9	1.3	-
2022	15.9	14.9	2.2	-
2023	15.2	14.0	2.6	4.7
2024	19.0	12.4	6.7	-
2025F	17.0	10.3	6.7	-
2026F	25.3	15.5	9.9	-

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