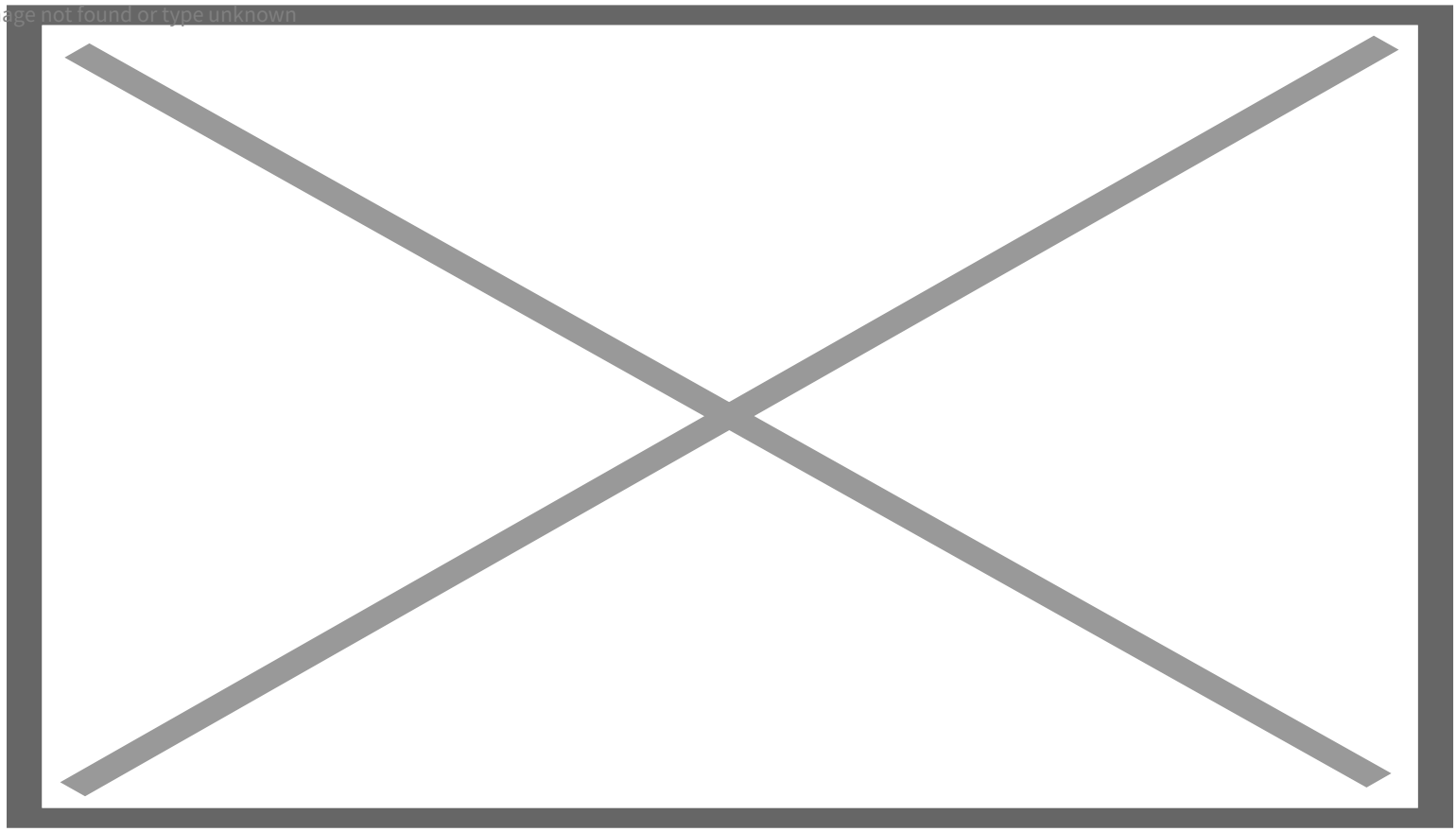
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天然气泡矿泉水水源

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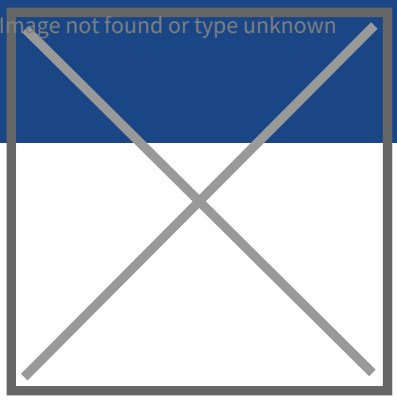


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MERGERSCORP



TARGET PRICE

$ 6,000,000

GROSS REVENUE

$ 1,250,000

EBITDA

$ 0

BUSINESS TYPE

采矿业

COUNTRY

西班牙

BUSINESS ID

#20250974

这一难得的机会让您拥有了一项稀有且无可替代的自然资产：全球为数不多的天然碳酸矿泉水源之一。这种地质奇观无法被复制、合成或替代。

主要亮点

- 水从源头流出时就已完全含气，无需人工CO2注射。
- 1947年，根据皇家法令，该地被认定为矿泉疗养地。
- 其纯净度、健康益处和奢华特质，使其跻身全球瓶装水最高档次之列。
- 该水源位于西班牙的一处受保护的自然公园内。
- 该设施年产能为3000万升，且具有扩建潜力。
- 此外还有第二处水源，流量为3,500升/小时。
- 可在该地区内开辟第三个流量为12,500升/小时的水源。
- 该水品质卓越，具有官方认证的药用地位，并曾多次荣获顶级厨师颁发的地区质量奖项（2018-2024年）。
- 该产品定位于高端和奢侈品市场。
- 全球范围内此类产品来源不足20处，且99%的气泡水均为人工加碳，这表明不存在直接竞争。
- 该产品的利润率很高，满负荷生产时每升利润超过0.50欧元；而同类高端品牌通过进军塑料瓶市场，每升利润往往能超过1欧元。
- 现有一条可扩展且支持升级的生产线。

增长潜力

- 进军塑料瓶装市场，实现大规模分销。
- 设计一款定制的高端瓶身，以增强品牌影响力。
- 在欧洲、中东、日本和美国扩大国内及国际销售规模。
- 预计全面投产后，年销售潜力将超过3000万升。
- 计划通过引进新设备扩大产能，使单件成本降低多达50%。

– 随着PET生产线投入使用，该工厂年产量可达5000多万升

–

每年仅销售2000万升，每升EBITDA为0.50–1.00欧元，则年EBITDA为1000万–2000万欧元

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– 这仅占全球市场的极小份额（<0.02%）——却蕴藏着巨大的上涨潜力

资产

组件	估算价值
有形资产与基础设施	350万至450万欧元
战略品牌与市场定位	900万至1000万欧元
稀缺性与认证溢价	1万至15万欧元

这相当于未来EBITDA的0.7–1.4倍——远低于战略性食品饮料收购交易中的标准倍数（8–12倍）。

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