

高利润体育和行政网络公



MERGERSCORP

此次发行为总部位于纽约市的高利润体育和高管网络公司提供了一个优质的收购机会。

该公司在北美和国际范围内举办活动，重点提供独家的高管交流体验。

该公司已成为该领域的佼佼者，净利润率一直保持在 45% 至 55% 之间。

该公司强大的商业模式包括组织顶级高管与职业运动员的独家高尔夫郊游活动。

这些活动旨在超越一般的企业聚会，营造一种能将人际关系发展成实际商机的环境。

该公司通过为精英客户提供其他地方无法提供的独特网络体验，充分利用了利润丰厚的利基市场。

要点

- 公司与 C 级高管和前职业运动员建立了关系，形成了一个宝贵且难以复制的网络。
- 收入来源包括活动费、赞助费、合资企业费和广告费，既稳定又有增长潜力。
- 企业已为向特许经营、新的地域市场和其他运动项目扩张做好准备，只需极少的资金需求。
- 正在与一家全球旅游咨询公司建立合资企业，推出豪华高尔夫度假套餐，这将带来新的收入机会。

该公司的财务业绩非常出色，每年都在持续增长。

2024 年，该业务将从 28 项活动中产生近 700

万美元的净收入，这反映了活动数量的增加和利润率的提高，利润率超过 55%。由于

C-suite

高管的高需求和具有强劲增长潜力的可扩展业务模式，该公司被定位为一项利润丰厚的投资。

该公司还得益于低竞争和显著的进入壁垒，因为其专业运动员建立的关系是竞争对手难以复制的。

卖方对多数股权收购或全资收购持开放态度，交易结构灵活，可满足买方的偏好。

TARGET PRICE

\$12,500,000

GROSS REVENUE

\$12,600,000

EBITDA

\$6,900,000

BUSINESS TYPE

运动

COUNTRY

美国

BUSINESS ID

L#20251010

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