

高利润体育和行政网络公





此次发行为总部位于纽约市的高利润体育和高管网络公司提供了一个优质的收购机会。

该公司在北美和国际范围内举办活动，重点提供独家的高管交流体验。

该公司已成为该领域的佼佼者，净利润率一直保持在 45% 至 55% 之间。

该公司强大的商业模式包括组织顶级高管与职业运动员的独家高尔夫郊游活动。

这些活动旨在超越一般的企业聚会，营造一种能将人际关系发展成实际商机的环境。

该公司通过为精英客户提供其他地方无法提供的独特网络体验，充分利用了利润丰厚的利基市场。

要点

- 公司与 C 级高管和前职业运动员建立了关系，形成了一个宝贵且难以复制的网络。
- 收入来源包括活动费、赞助费、合资企业费和广告费，既稳定又有增长潜力。
- 企业已向特许经营、新的地域市场和其他运动项目扩张做好准备，只需极少的资金需求。
- 正在与一家全球旅游咨询公司建立合资企业，推出豪华高尔夫度假套餐，这将带来新的收入机会。

该公司的财务业绩非常出色，每年都在持续增长。

2024 年，该业务将从 28 项活动中产生近 700

万美元的净收入，这反映了活动数量的增加和利润率的提高，利润率超过 55%。由于

C-suite

高管的高需求和具有强劲增长潜力的可扩展业务模式，该公司被定位为一项利润丰厚的投资。

该公司还得益于低竞争和显著的进入壁垒，因为其与专业运动员建立的关系是竞争对手难以复制的。

卖方对多数股权收购或全资收购持开放态度，交易结构灵活，可满足买方的偏好。

TARGET PRICE

\$ 18,000,000

GROSS REVENUE

\$ 12,600,000

EBITDA

\$ 6,900,000

BUSINESS TYPE

运动

COUNTRY

美国

BUSINESS ID

L#20251010

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM