

SaaS CX

平台拉美领导者







SaaS CX

拉丁美洲的 SaaS CX

平台,专注于多元化市场,采用对话式人工智能和无代码聊天机器人。

生成式人工智能正在通过提升客户体验和代理生产力来改变客户运营。 它使用自然语言自动进行客户互动。 客户体验管理市场规模预计在 2024 年达到 190.3

亿美元,到 2029 年将达到 433.5 亿美元。

据估计,2022 年全球对话式人工智能市场规模为 100.8 亿美元,预计 2023 年至 2030 年的复合年增长率(CAGR)将达到 23.9%。 到 2030 年,GenAl 将使全球经济每年增长高达 44 亿美元,60%

以上的客户体验工作活动将实现完全自动化。

成功记录: +公司成立至今已有 14 年 自主开发 +15个行业中的 +130家顶级客户

100%的创始团队持股比例

收入和 EBITDA 持续增长:指数型业务模式,收入年均复合增长率 +30% EBITDA>

过去三年年均复合增长率 50%。 > 95% 2024 ARR

客户交易量大: 每月 +4000 万次对话 云平台 - 无需代码实现 Gen AI 模块 支持 +1000

名人工座席同时工作

经验丰富的团队: 50 名员工,包括研发和专业服务人员

特定领域的领导者: 电信、健康、金融和公用事业领域的客户领导者

聊天机器人和 GenA: Gen

人工智能驱动的聊天机器人服务可提升客户体验,并随时对询问做出即时回复。

无代码平台可让您在几分钟内轻松创建复杂的用例。

客户 360: 对大量对话进行集中和自动化处理,以跟踪客户在多个数字渠道中的互动。

为不同的参与者轻松整合新渠道和多个模块。

WhatsApp 商务平台: WhatsApp Business Platform API

可提供持续的信息服务,旨在帮助在这个拥有全球 20

多亿用户的平台上维护客户关系。

TARGET PRICE

\$30,000,000

GROSS REVENUE

\$8,000,000

EBITDA

\$3,500,000

BUSINESS TYPE

软件和 SAAS

COUNTRY

阿根廷

BUSINESS ID

L#20251039



The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc., nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website https://www.mergerscorp.com/disclaimer. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

