

# 胶合层压木屋制造企业





这是一家专业生产预制胶合层压木屋的老牌企业。

卖方也愿意向战略合作伙伴出售少数股权，以增加运营资本和扩大生产能力。

该公司在联邦范围内开展业务，向俄罗斯各地-从西部地区到远东地区-以及中亚和其他国际市场供应成套住宅。

#### 产品

- 用胶合层压木材组装房屋的套件（该公司还用套件建造预制房屋和别墅村落）
- 半木结构木材
- 饰面元素
- 模制件

#### 生产

- 全生产周期：板材干燥、加工、制造。
- 大型生产基地。
- 总生产面积7.55<sup>万</sup>平方米，工业厂房 1.1<sup>万</sup>平方米，办公楼 1394<sup>平方</sup>米。
- 拥有土地和房舍。
- 数控设备。
- 自有水电和全套基础设施。
- 生产率高达 40 000 平方米/年（>，每月生产 1 200<sup>立方</sup>米胶合层压木结构房屋）。
- 该生产设施已在俄罗斯联邦工业和贸易部注册。
- 该设施拥有所有必要的生产证书。
- 该公司的产品于 2019 年获得欧洲 SE 证书。

#### 销售

- 在俄罗斯、独联体和国外销售。
- 在莫斯科设有销售办事处，在俄罗斯和国外设有代表处。
- 经销商网络、特许经营和零售。

#### 市场现状

#### TARGET PRICE

\$ 5,660,138

#### GROSS REVENUE

\$ 6,289,042

#### EBITDA

\$ 1,257,808

#### BUSINESS TYPE

制造业

#### COUNTRY

俄罗斯

#### BUSINESS ID

L#20250965

- 预计木制房屋市场的发展将成为国内木材消费的驱动力。
- 根据不同的估计，低层住宅建筑占俄罗斯整个住宅建筑市场的 40% 至 70%。  
由于城外基础设施、快递服务和远程工作的发展，这一数字逐年增长。
- 与此同时，有组织的低层住宅建设所占比例约为 10%（或占整个住房市场的 4-5%）。
- 仅在俄罗斯，用胶合层压材建造的木制房屋面积就约为 1.12 万平方米（11.64 亿英镑）。
- 木制成套房屋的对外贸易余额呈稳步上升趋势。市场正积极向亚洲和美洲发展。
- 由于建筑和建材价格不断上涨，胶合层压材已成为建造成品住房最有效、最具成本效益的技术之一。

## 竞争优势

- 该公司使用自己的木材分拣系统，生产各种价格类别的产品。
- 采用独特的技术对木材地块进行额外分拣，从而实现了优质无节木材的工业化生产，并提高了耐温性。
- 废物回收利用确保了原材料的高效消耗和低成本。
- 内部实验室确保了产品的高质量。
- CE 和 ISO 质量管理体系认证。

## 前景发展

- 有可能通过增加周转资金和产品多样化进一步扩大规模。
- 有可能进一步优化成本，提高利润率。

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