

拥有 75

年历史的沙特工业总承包



MERGERSCORP

75

收购机会 拥有 75 年历史的沙特阿拉伯一流建筑和工业平台。

此次合作旨在通过将全球工程标准与根深蒂固的本地执行能力相结合，打造地区 EPC（工程设计、采购和施工）强国。

- 公司成立于 20 世纪 40 年代，是沙特王国基础设施建设的先驱，拥有超过 70 年的持续运营经验。
- 在沙特王国最具影响力的实体中拥有 “一级” 和首选承包商地位，包括，和
- 在其 75 年的历史中，保持了出色的安全和交付记录，没有任何声誉问题
- 由数千名技术熟练的专业人员和成熟的制造厂提供支持

1.3

- **2030**
该合作伙伴关系具有得天独厚的优势，能够抓住沙特阿拉伯经济转型所带来的大规模资本部署机遇。
- 独立的全球性公司在以下方面面临重大障碍 **IKTVA**
(国内总附加值) 合规性和本地关系资本方面面临巨大障碍。
- 这项交易可让全球合作伙伴绕过 10-15 年的市场开发时间，立即获得 **500**。

合资企业模式充分利用了合作双方的互补优势：

- 专有技术、FEED（前端工程设计）、先进的项目管理系统和国际供应链网络

TARGET PRICE

\$ 125,000,000

BUSINESS TYPE

建筑公司

COUNTRY

沙特阿拉伯

BUSINESS ID

L#20261000

SEC

- 当地施工执行、IKTVA
引擎、劳动力物流以及与监管机构之间根深蒂固的客户信任

- 目标是将规模扩大到 **18 五年内**.

- 通过降低 3-5% 的采购成本和提高本地制造效率，预计 EBITDA 将得到提升.

- 在 3-4
年内从沙特为主扩展到海湾合作委员会三个新市场（包括阿联酋和卡塔尔）的路
线图.

- 未来在 (沙特证券交易所) 上市，或在 5-7 年后以溢价估值战略性退出。.

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