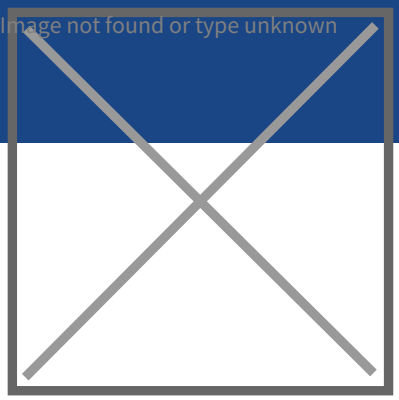
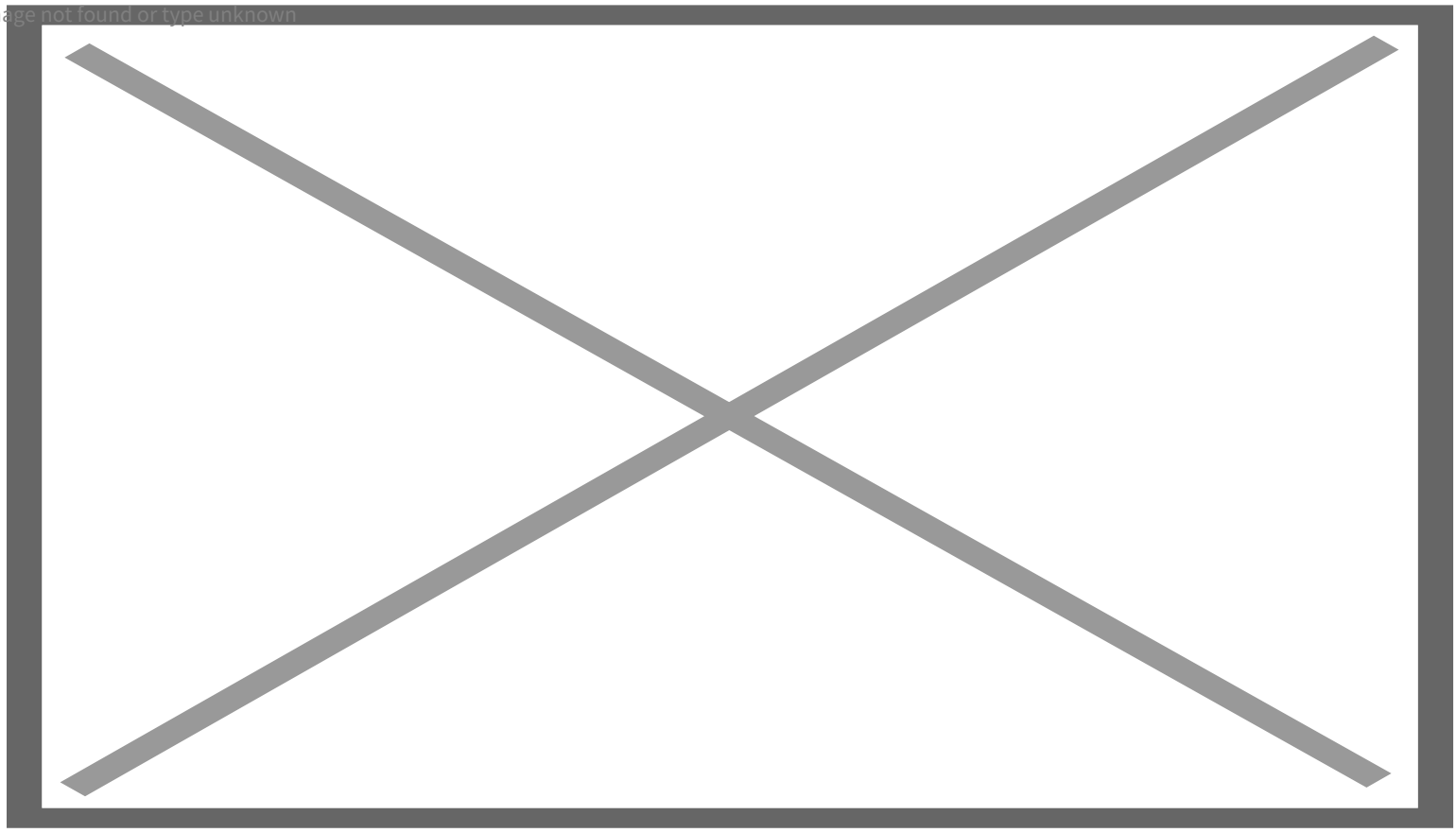


高盈利、高增长的远程医

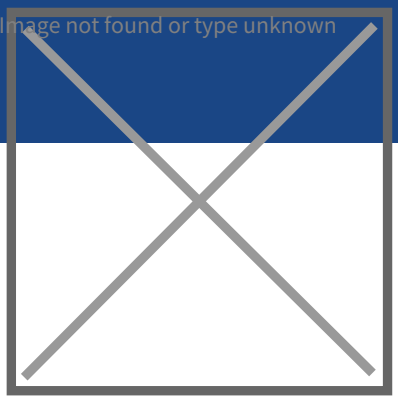


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MERGERSCORP



TARGET PRICE

$ 9,000,000

GROSS REVENUE

$ 1,680,000

EBITDA

$ 1,008,000

BUSINESS TYPE

医疗保健业务

COUNTRY

塞浦路斯

BUSINESS ID

L#20261003

独一无二的机会，收购一个在欧盟跨境框架下运营、规模迅速扩大、完全远程远程医疗和数字处方、符合 GDPR 标准的平台。 该业务将 20,000 多名患者与德国的执业医生和药房联系起来

持有的许可证

在欧盟跨境远程医疗框架下运营（在德国和波兰获得执照的医生）。 符合 GDPR 的平台。 无需大麻直接处理许可证。

列表详情

- 总部位于塞浦路斯的公司运营着一个完全数字化的远程医疗平台，实现远程会诊和数字处方
- 该平台于 2024 年启动，目前已为约 20,000 名患者提供服务，每月处理超过 6,500 份处方
- 在启动 Facebook
  广告和联属营销等目标营销活动之前，专注于深度流程优化以确保可扩展性，并继续实施新功能以提升用户体验
- 业务盈利，利润率超过 60%，目前每月收入约为 14 万欧元，预计到年底将达到 150 万欧元，年增长率约为 20
- 收入来自病人预约、药房营销服务、与主要生产商的合作以及白标产品。
- 利用前端和后端自由职业专家，与约 12 名员工/自由职业者高效运作
- 自动工作流程可将医生问诊时间缩短 90%，平台支持白标功能，可快速扩展 B2B 业务

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- 预计年增长率为 15-
  20%，这主要得益于患者需求的增长和德国大麻市场近期的开放

- 寻求全面出售，包括持续经营业务、知识产权、品牌、患者数据库和软件代码库

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