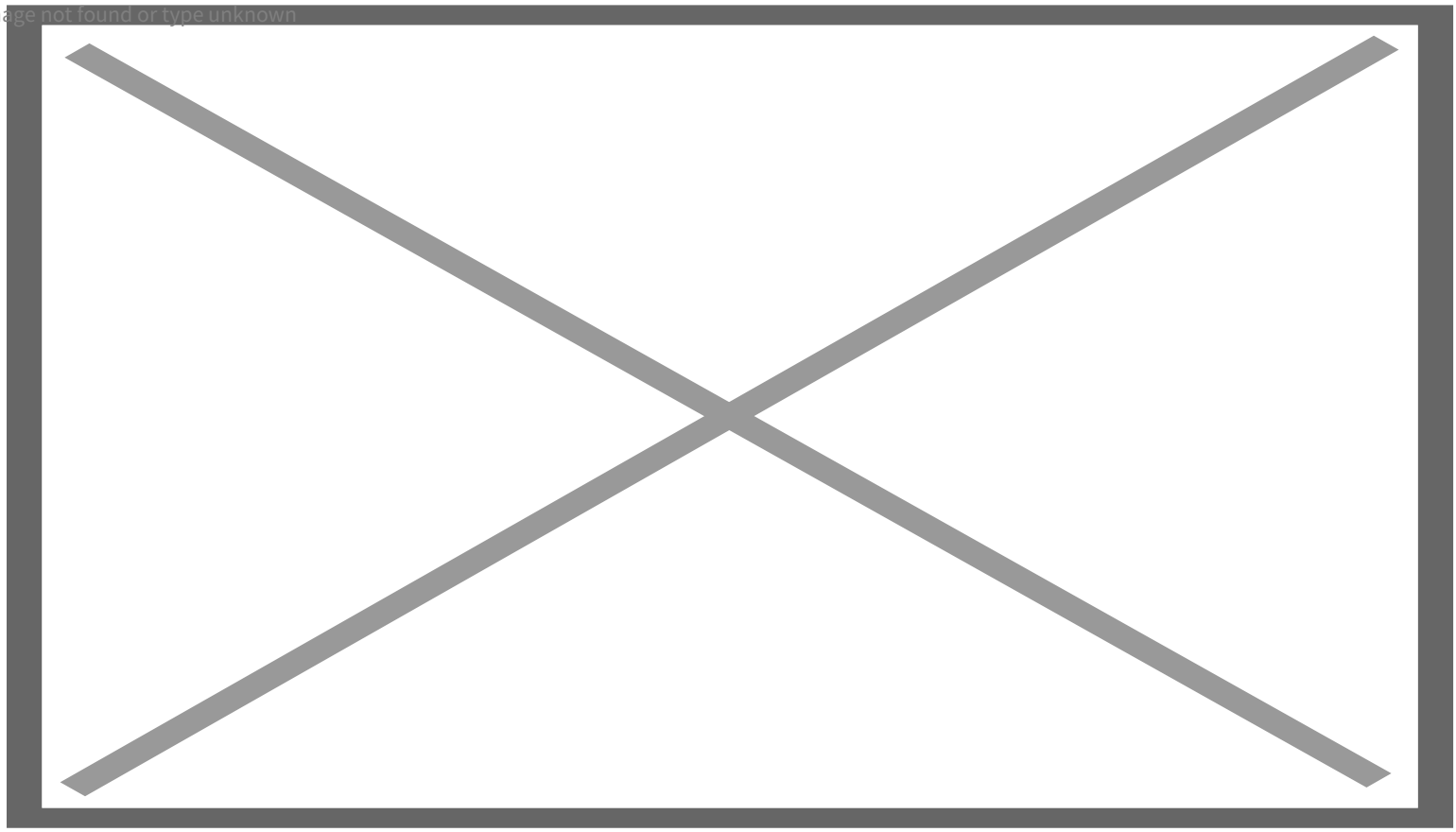
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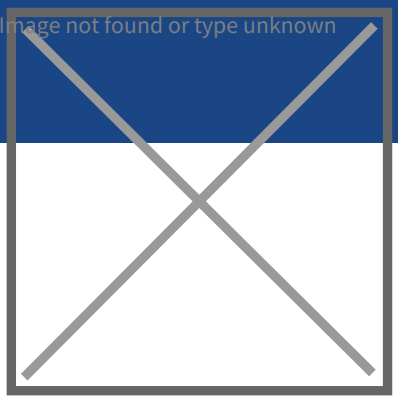
# 乳品加工厂

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MERGERSCORP




TARGET PRICE

$ 3,820,000

GROSS REVENUE

$ 2,494,775

EBITDA

$ 187,416

BUSINESS TYPE

制造业——食品饮料及农产品加工

COUNTRY

罗马尼亚

BUSINESS ID

L#20261011

我们很高兴向您介绍一家历史悠久、发展前景广阔的企业。 该公司成立于 1994 年，凭借其产品质量和与客户之间的信任关系建立了良好的声誉。 成功和逐步发展的历史。

该公司最初只专注于为著名的 DELACO 公司生产产品，后来开始多元化经营，从 2007 年开始开设了 26 家专卖店，以满足客户的需求。 2008 年的一项战略举措是一个新生产单位的落成，该项目价值 320 万欧元，由 SAPARD 计划共同资助。 这座现代化的生产综合楼于 2009 年竣工，配备了最先进的设施，占地约 11 000 平方米。

产品与服务

该公司拥有多样化的乳制品产品组合，包括酸奶油、奶酪、羊奶酪、加工奶酪、羊奶酪、凝乳干酪、饮用奶、酸奶、酪乳、黄油、马苏里拉奶酪和新鲜奶酪。

业务

目前，该企业的运营效率很高，主要集中在原料奶的收集和自有工厂的加工上。 每天从县城收集约 5000 升牛奶，并由值得信赖的罗马尼亚经纪人管理进口牛奶作为补充。

牛奶收集后，在配备最先进技术的现代化工厂进行加工。 加工过程是根据公司自己的商店和全国客户的具体要求量身定制的。

成品通过 26 家专卖店或公司的专业车队分销给批发客户。 约 85% 的产品被分配给专卖店，每月吸引约 20 万顾客。 此外，合作时间超过 15-20 年的批发客户也是业务的重要组成部分。 这些完善的业务不仅体现了企业的效率，还体现了企业与客户之间的牢固关系。

有形资产和无形资产

公司的业务建立在坚实的有形资产和无形资产基础之上，包括旧加工厂和新加工厂、自己的商店、车队、许可证和执照。

此外，还收购了邻近的土地，将地产面积扩大到约 4 公顷。

有可能收购工厂附近约 80 公顷的土地用于开发。

市场和发展潜力



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随着国内外对乳制品需求的稳步增长，该公司的地理位置也为其业务拓展提供了巨大的潜力。

此外，他们牢固的客户关系和良好的业界声誉使他们处于有利地位，可以长期利用这些机会。



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