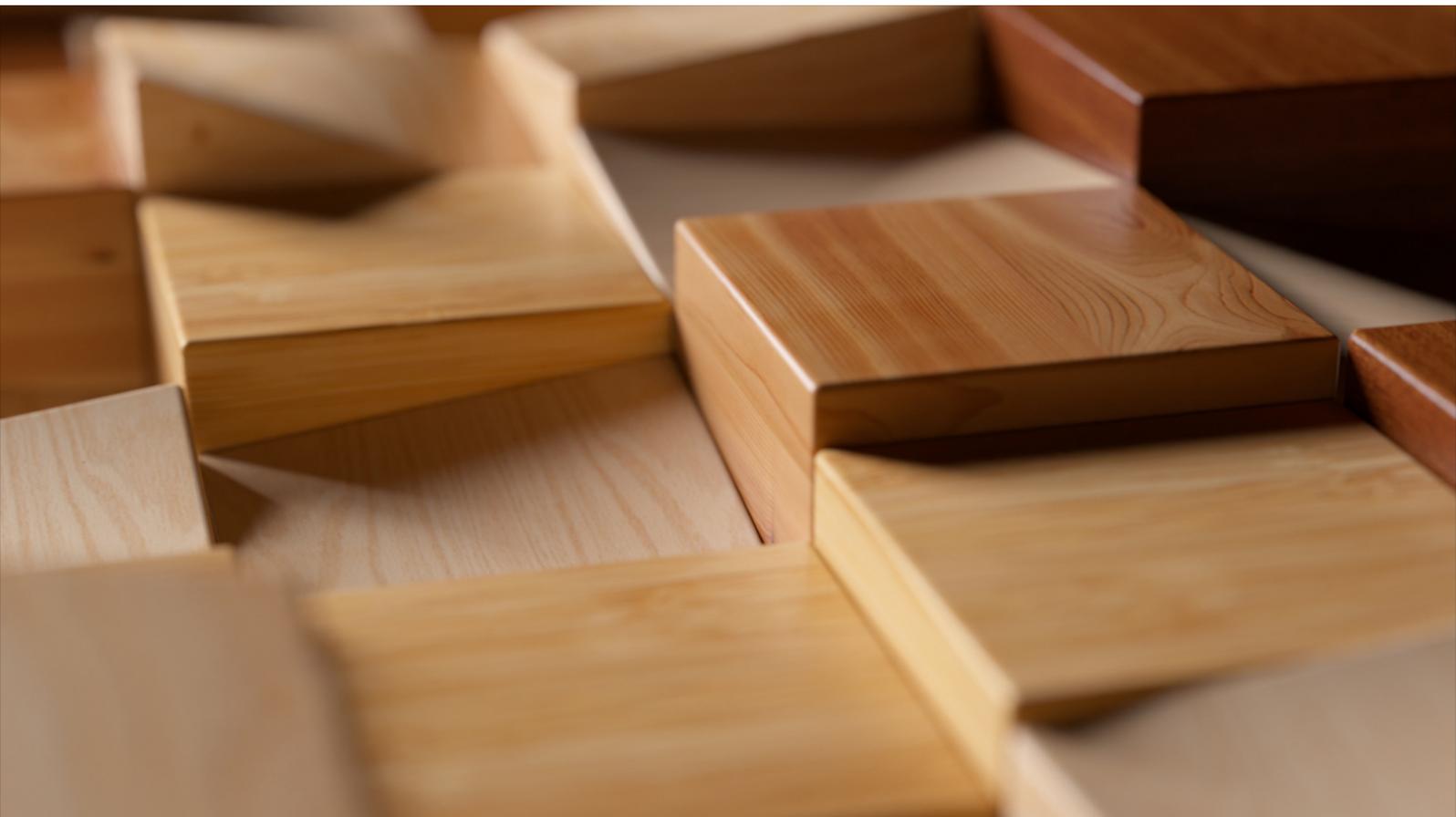


# 定制家具制造商



**MERGERSCORP**

该公司成立于 2012 年，主要从事定制家具制造，同时满足住宅和商业市场的需求。该公司以其高质量标准和创新设计而闻名，拥有中密度纤维板、刨花板、实木和单板制成的各种家具，所有家具均根据定制项目的规格量身定做。业务包括在现代化工厂进行内部生产，以及通过位于布加勒斯特著名商业中心的战略展厅直接向客户展示。出售的企业已完全投入运营，持有当前所需的所有许可证和执照。

### 产品与服务

在这家待售企业提供的产品和服务中，我们特此提及：住宅家具：定制厨房、卧室、起居室和浴室，采用优质材料制作，注重耐用性和美观性。商用家具：为办公室、零售空间、酒店和餐厅量身定制家具解决方案，满足每个空间和客户的具体要求。咨询和设计：设计团队为每个项目提供从材料选择到设计细节整合的定制服务。组装和技术支持：由合格团队进行专业组装，并提供售后支持，确保产品的使用寿命。

### 业务

生产活动在现代化的厂房内进行，厂房内配备了全套木材加工机械和精加工设备。生产由经验丰富的专家团队提供支持，运营效率高，净利润率约为 26%，毛利率约为 55%，预计本年度将增长 10%。与企业客户的合作以及与零售连锁店的合同确保了稳定的收入流。此外，该企业的待售声誉和行业推荐也彰显了客户对其产品和服务的信任和信誉。

### 有形资产和无形资产

公司拥有广泛的有形资产和无形资产组合，确保了业务的连续性和长期增长，为有意从事交钥匙业务的投资者奠定了坚实的基础。有形资产：4,085 平方米 m. 地块内的两个工业厂房分别建于 2014 年和 2024 年，总面积为 1,100 平方米。m. 和 450 平方米 m. 这些展厅包括生产区、喷漆车间、办公室和储藏室，设备齐全，功能完善。配备光伏电池板，有助于降低运营成本。可从主干道进入，有专用车道、16 个停车位和 898 平方米的停车场。m. 绿地。2021-2022 年间购置了现代化加工设备和机械。无形资产：通过与顶级供应商和房地产开发商建立值得信赖的合作伙伴关系，在定制家具市场树立了良好的声誉。与供应商和客户的长期合作关系，以及多元化的项目组合，为这项交钥匙工程业务增添

### TARGET PRICE

\$ 4,909,000

### GROSS REVENUE

\$ 1,529,051

### EBITDA

\$ 531,104

### BUSINESS TYPE

制造业

### COUNTRY

罗马尼亚

### BUSINESS ID

L#20261010

了长期价值。

## 市场和发展潜力

随着定制家具需求的不断增长，该公司所处的市场也在不断扩大。

罗马尼亚的优质家具在欧洲市场日益受到重视，为公司提供了大量的扩张机会。

战略合作伙伴关系、在线销售和数字推广可以为这家待售企业吸引新的客户群。

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*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

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