

# 百年意大利番茄生产商



**MERGERSCORP**

## BUSINESS TYPE

农业企业

## COUNTRY

意大利

## BUSINESS ID

L#20261008

这是一个收购意大利领先的优质番茄类产品生产商的机会，该公司拥有强大的品牌知名度、垂直整合的业务和重要的国际业务。

公司的业务涵盖从原材料采购到品牌成品的整个价值链，服务于全球零售和餐饮渠道。

强大的品牌资产和市场认可度

- 意大利番茄蜜饯类产品的高端定位
- 公认的产品创新，包括 2025 年获奖的 SKU
- 在质量和真实性方面享有盛誉
- 国内外市场消费者忠诚度高

国际足迹

- 以出口为导向的业务，在欧洲、北美和其他国际市场具有强大的渗透力
- 完善的分销商网络
- 在高端连锁零售店的业务不断增长

纵向一体化运营

- 对采购、加工和包装的控制
- 意大利的战略生产设施
- 与农产品供应商保持良好关系
- 在每个阶段都进行质量控制的高效供应链

## 财务业绩

- 优质定位支持收入持续增长
- 与行业平均水平相比，息税折旧摊销前利润率极具吸引力
- 强大的现金生成能力
- 自有品牌和品牌产品的业绩均保持稳定

## 发展机遇

- 拓展新的出口市场
- 在北美和亚洲进一步渗透
- 产品线扩展和高端创新
- 与全球连锁零售商建立战略伙伴关系
- 提高运行效率

## 产品

- 特级番茄通心粉
- 去皮切碎的西红柿
- 樱桃番茄特产
- 有机和特种产品系列
- 为国际零售商生产自有品牌

## 竞争优势

- 与意大利农民建立了牢固的采购关系
- 优质定位

- 可扩展的生产能力
- 长期的客户关系
- 公认的产品创新（2025 类奖项获得者）

#### 自有品牌国际客户

- E.Leclerc
- 家乐福
- DIA
- 花园简介
- 塞恩斯伯里
- ASDA
- 莫里森
- 科尔斯超市
- Waitrose
- 考夫兰

*The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction*

*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

*By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.*

*This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.*

*The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.*

*All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.*

## MERGERSCORP

© 2026 MergersCorp M&A International. All rights reserved.

© 2026 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

**MERGERSCORP**

[WWW.MERGERSCORP.COM](http://WWW.MERGERSCORP.COM)