

# 领先的床垫面料制造商， 80% 以上



**MERGERSCORP**

## 80%

公司自 2013 年起在开塞利有组织工业区运营，专业生产针织床垫面料和纱线面料。它是欧洲最大的床垫面料制造商之一，拥有现代化的设施、先进的技术和充满活力的创新产品组合。

公司通过采用新技术、高效利用资源和训练有素的员工队伍，继续实现稳步增长。

为了满足日益增长的市场需求，公司扩大了业务，新建了占地 16,000 平方米的生产设施，并新增了 15,000 平方米用于生产活动。

公司拥有约 300 名员工，平均每月可生产 16,000 米成品织物。

2022 年，公司开始建设占地 15,000 平方米的涤纶纱生产设施，并于 2024 年投入运营。

这一设施使公司能够完全满足内部纱线需求，而剩余的产品则在国内市场上销售。

## 市场潜力

2023 年，全球对针织床垫面料的需求约为 5 亿平方米，其中土耳其的产量占 25%。

该公司的产量占土耳其总产量的 13.8%，占据 3.4% 的全球市场份额，满足土耳其 9% 的需求，90% 以上的产量用于出口，主要出口到欧洲和美国。

随着人口的增长和消费者喜好的改变，床垫面料市场也在不断增长，公司已做好充分准备，专注于高价值的合格产品，以扩大市场。

该公司已在其主要市场建立了牢固的关系，并致力于通过广泛的客户组合和高价值的产品继续发展。

## 研发能力

公司被土耳其工业和技术部认定为研发中心。其研发成果包括多次获奖，截至 2024 年共获得 32 项专利和 86 个商标。公司在 2020 年 623 个研发中心中排名第 8，完成了多个备受瞩目的项目，并继续在商标创造方面处于领先地位。

## 容量转换机会

公司生产 70 种重量的床上用品面料，目前主要生产轻质面料（75% 在 300 克以下）。尽管生产量较低，但附加值超过 100% 的厚重织物利润更高。

公司的目标是在不增加投资和劳动力的情况下，在五年内将生产重点转向厚重织物（目标是 75% 的织物重量超过 300 克）。

## 规模优势

## TARGET PRICE

\$ 55,000,000

## GROSS REVENUE

\$ 35,500,000

## EBITDA

\$ 10,036,000

## BUSINESS TYPE

制造业

## COUNTRY

土耳其

## BUSINESS ID

L#20261012

公司的针织床垫面料产量为 2250

万米，在土耳其排名第三，在欧洲排名第十，在全球排名第十五。公司拥有 3.4% 的全球市场份额和 13.8%

的土耳其市场份额，其规模优势使其能够提供具有竞争力的价格。

像公司这样的大型企业在研发、产品开发和吸引熟练劳动力方面表现出色。

*The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction*

*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

*By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.*

*This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.*

*The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.*

*All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.*

## MERGERSCORP

© 2026 MergersCorp M&A International. All rights reserved.

© 2026 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

**MERGERSCORP**

[WWW.MERGERSCORP.COM](http://WWW.MERGERSCORP.COM)