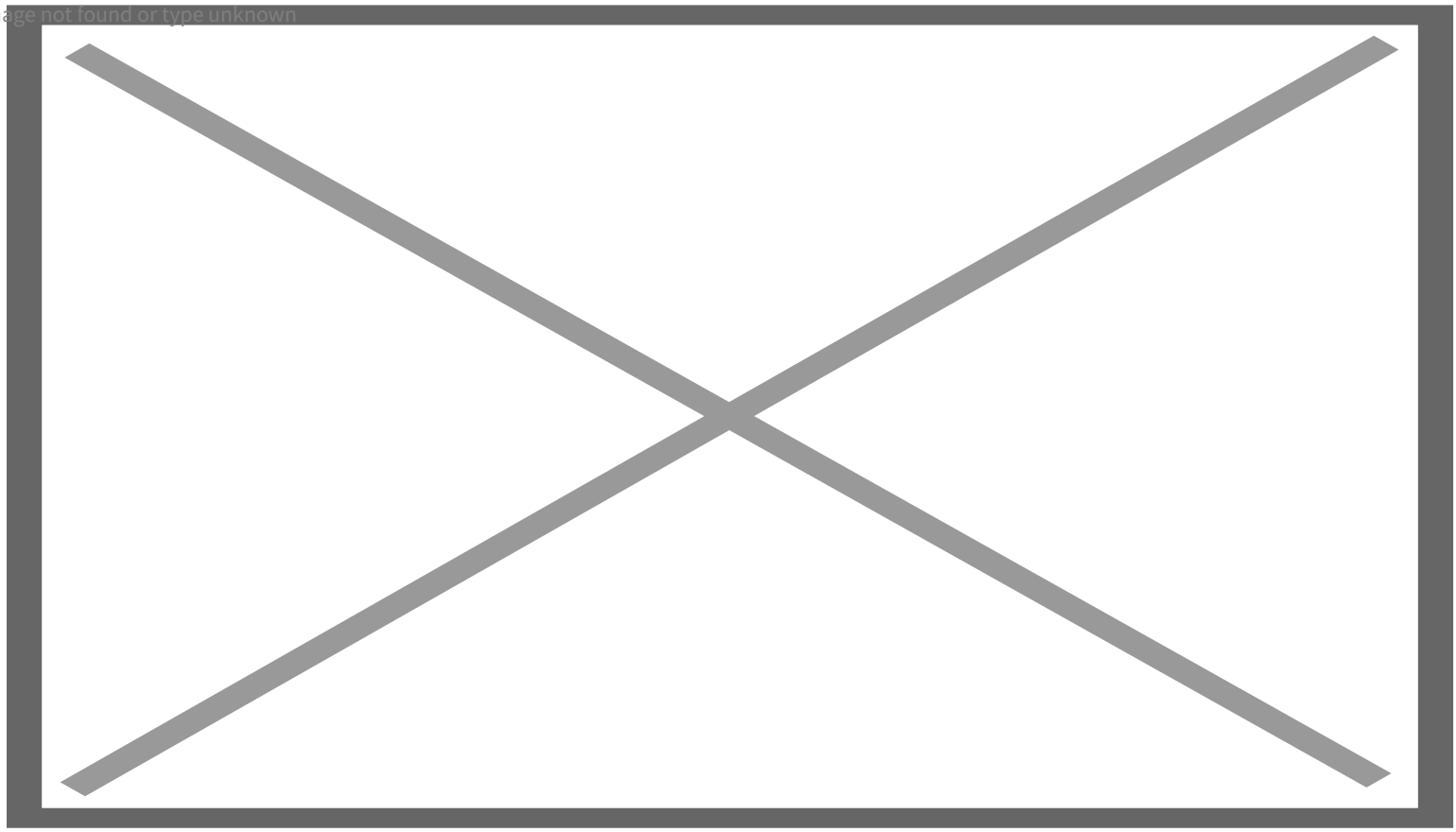
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业务商品物流和铁路货栈

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TARGET PRICE

$ 36,000,000

GROSS REVENUE

$ 35,000,000

EBITDA

$ 17,000,000

BUSINESS TYPE

交通运输

COUNTRY

哈萨克斯坦

BUSINESS ID

L#20260983

这是一个绝无仅有的机会，可以收购位于里海地区具有重要战略意义的能源枢纽–阿特劳（Atyrau）的一个地理位置优越、拥有长期租赁合同和稳定预期收入的私营铁路仓库/终点站。

该资产包括 15 公顷的工业用地、铁路基础设施和可容纳 2000 辆轨道车的侧线，以及与主要地区运输和出口路线的直接连接。

公司与 Tengizchevroil 和 KazMunaiGas 签订了谅解备忘录，并与两家贸易公司签订了长期租赁合同。

该设施毗邻 KazMunaiGas 公司的储存终端（10 个储罐，每个容量 25,000 公吨，可供租赁），并有铁路直通里海管道联营公司 (CPC)、Tengizchevroil 公司 (TCO)、俄罗斯铁路网和里海港口。

要点

阿特劳工业区是哈萨克斯坦西部油田与国际出口渠道之间的重要物流通道。

由于靠近主要的国家运营商，因此可以确保稳定的运输量、最小的运输距离和具有竞争力的周转效率。

- 有形资产：15 公顷的工业用地、铁路设施和轨道；
- 与 2 家贸易公司签订了长期租赁合同，直至 2031 年。
  租赁费可通过美元或易货（柴油、硫磺等）进行协商，每批价格非常优惠。 与 Tengizchevroil 和 KazMunaiGas 公司签署谅解备忘录；
- 直接通往 CPC、里海港口、俄罗斯铁路网、Tengizchevroil 和 KazMunaiGas；
- 战略性地毗邻 KazMunaiGas 基础设施；
- 可扩展的平台，可扩展到存储、混合和出口业务；
- 清洁的所有权结构和可转让的运营许可证。

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