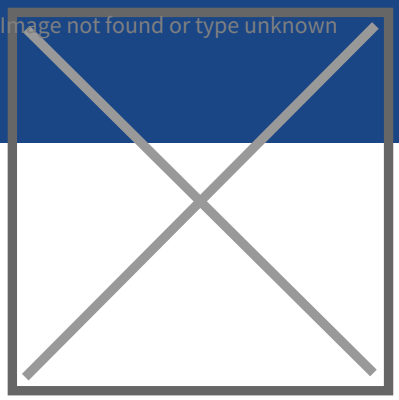
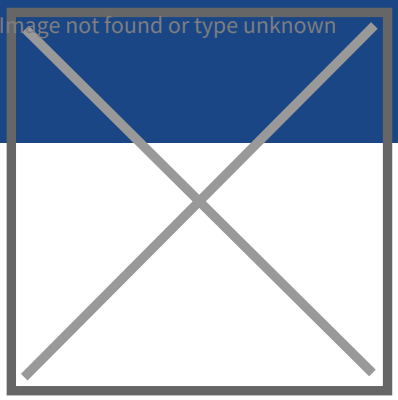


高盈利性绿色经济平台和

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MERGERSCORP



TARGET PRICE

$ 110,000,000

GROSS REVENUE

$ 45,000,000

EBITDA

$ 26,000,000

BUSINESS TYPE

制造业——食品饮料及农产品加工

COUNTRY

哥伦比亚

BUSINESS ID

L#20261060

公司是一家高利润的绿色经济企业，专业生产优质肥料和土壤改良剂。.
在大量预提取矿物库存和巨大的长期储备的推动下，该公司的财务状况良好，息税折旧摊销前利润率高达 58%，预计 5 年收入年复合增长率为 79%。.
该企业将大规模工业采矿与全球可持续发展相结合，提供经认证的负碳产品，积极支持全球粮食安全。.

- 2020 年至 2023 年期间，企业经历了重大的采矿转型过程，以优化运营.
- 转型的结果是建立了两个不同的专门公司实体，以划分资产效用:
- 工业公司：为管理部分加工库存、不动产、厂房和设备而成立的工业公司。.
- 专为持有和管理长期采矿权和储量而成立的采矿公司.
- 整个结构转型和运营审计均由全球顶级公司监督和认证，包括 Deloitte、Intertek、RSM、OCH 和 GGI。.
- 公司拥有 1,300 多万吨从传统业务中继承下来的预提取和部分加工硅酸镁，大大减少了直接生产步骤和成本。.
- 采矿部门控制着大量矿藏，探明储量超过 5200 万吨.
- 除已探明的矿藏外，公司还拥有超过 2.12 亿吨的推断储量。.
- 资产安全由延续至 2051 年的采矿权提供支持.

公司拥有强大的、完全实现的实体和物流基础设施，可将年产能扩大到 110 万吨。:

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AT 40TH WALL STREET, SUITE #2725, NEW YORK, NEW YORK 10005, UNITED STATES OF AMERICA

- 占地近 300 公顷，拥有 25000 平方米的加工厂.
- 超过 15 公里的内部道路为其提供服务.
- 有自给自足的引水渠和 14 公里长的高压输电专线支持.
- 包括完全一体化的工作人员营地和食堂基础设施.

企业作为 “声誉盈利能力 “的领导者脱颖而出，在全球多条战线上产生积极影响

- 采用恢复性采矿方法，循环利用以前的采矿废料，最大限度地利用现有的运营基础设施.
- 主要产品硅酸镁具有天然、固有的固碳能力，使其成为经认证的资产.
- 通过提高土壤生产力和减少对氮肥的总体依赖，直接应对传统氮肥稀缺和价格昂贵的问题.
- 业务结构旨在对所有联合国可持续发展目标（SDGs）产生积极影响。.

- 目前的运营产生了高利润结构，息税折旧摊销前利润（EBITDA）接近 58%，这归功于对预提取存货的加工要求极低.
- 公司资产经世界知名审计师正式确认为 6.95 亿美元（截至 2024 年 12 月 31 日），不包括全部未开采储量和即将进行的工厂评估。.
- 根据全球财务顾问编制的独立商业计划预测，企业的总估值介于**11　　. 17**

    - 公司正在寻求 **1.1** 的扩建资金，使其运营能力完全符合 110 万吨的年产量目标。.
    - 本组织在进入扩张阶段时，财务状况非常安全，没有大额债务.

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- 正在计划通过首次公开募股 (IPO) 或发行绿色债券，在 2025 年前实现公司的战略性退出。.

- 退出战略所筹集的资金将用于收购农业和化肥领域的互补性公司，推动全面的纵向业务整合.

财务参数	保守情景	基本情景	乐观情景
	约30万吨	约60万吨	约1,100,000吨（满负荷）
	45,000,000	90,000,000	1.65
	约18,900,000美元	约37,800,000美元	约69,300,000美元
	26,310,000	58%52,200,000	95,700,000

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

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