

高盈利性绿色经济平台和

MERGERSCORP

公司是一家高利润的绿色经济企业，专业生产优质肥料和土壤改良剂。.

在大量预提取矿物库存和巨大的长期储备的推动下，该公司的财务状况良好，息税折旧摊销前利润率高达 58%，预计 5 年收入年复合增长率为 79%。.

该企业将大规模工业采矿与全球可持续发展相结合，提供经认证的负碳产品，积极支持全球粮食安全。.

TARGET PRICE

\$ 110,000,000

GROSS REVENUE

\$ 0

EBITDA

\$ 0

BUSINESS TYPE

制造业

COUNTRY

哥伦比亚

BUSINESS ID

L#20261060

- 2020 年至 2023 年期间，企业经历了重大的采矿转型过程，以优化运营.
- 转型的结果是建立了两个不同的专门公司实体，以划分资产效用:
- 工业公司：为管理部分加工库存、不动产、厂房和设备而成立的工业公司。.
- 专为持有和管理长期采矿权和储量而成立的采矿公司.
- 整个结构转型和运营审计均由全球顶级公司监督和认证，包括 Deloitte、Intertek、RSM、OCH 和 GGI。.
- 公司拥有 1,300 多万吨从传统业务中继承下来的预提取和部分加工硅酸镁，大大减少了直接生产步骤和成本。.
- 采矿部门控制着大量矿藏，探明储量超过 5200 万吨.
- 除已探明的矿藏外，公司还拥有超过 2.12 亿吨的推断储量。.
- 资产安全由延续至 2051 年的采矿权提供支持.

公司拥有强大的、完全实现的实体和物流基础设施，可将年产能扩大到 110 万吨。:

- 占地近 300 公顷，拥有 25000 平方米的加工厂。
- 超过 15 公里的内部道路为其提供服务。
- 有自给自足的引水渠和 14 公里长的高压输电专线支持。
- 包括完全一体化的工作人员营地和食堂基础设施。

企业作为“声誉盈利能力”的领导者脱颖而出，在全球多条战线上产生积极影响

- 采用恢复性采矿方法，循环利用以前的采矿废料，最大限度地利用现有的运营基础设施。
- 主要产品硅酸镁具有天然、固有的固碳能力，使其成为经认证的资产。
- 通过提高土壤生产力和减少对氮肥的总体依赖，直接应对传统氮肥稀缺和价格昂贵的问题。
- 业务结构旨在对所有联合国可持续发展目标（SDGs）产生积极影响。
- 目前的运营产生了高利润结构，息税折旧摊销前利润（EBITDA）接近 58%，这归功于对预提取存货的加工要求极低。
- 公司资产经世界知名审计师正式确认为 6.95 亿美元（截至 2024 年 12 月 31 日），不包括全部未开采储量和即将进行的工厂评估。
- 根据全球财务顾问编制的独立商业计划预测，企业的总估值介于 **11** 至 **17**

- 公司正在寻求 **1.1** 的扩建资金，使其运营能力完全符合 110 万吨的年产量目标。

- 本组织在进入扩张阶段时，财务状况非常安全，没有大额债务。

- 正在计划通过首次公开募股 (IPO) 或发行绿色债券，在 2025 年前实现公司的战略性退出。 .
- 退出战略所筹集的资金将用于收购农业和化肥领域的互补性公司，推动全面的纵向业务整合.

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