

西班牙甲级联赛（西甲）



MERGERSCORP

这是一个专有的场外投资机会，可以收购西班牙甲级联赛（La Liga）中一家顶级职业足球俱乐部的控股权或战略股权。

俱乐部位于西欧最具经济弹性和影响力的媒体市场之一，是一个高度可扩展的体育娱乐平台。

作为一家全面整合的体育公共有限公司（S.A.D.），该资产的特点是对其核心体育基础设施的所有权不受限制，媒体足迹遍布全球，企业结构非常复杂。

俱乐部的运营和基础设施基础提供了直接的商业可扩展性，并通过硬资产所有权提供下行保护。

TARGET PRICE

\$ 0

GROSS REVENUE

\$ 0

EBITDA

\$ 0

BUSINESS TYPE

运动

COUNTRY

西班牙

BUSINESS ID

L#20261072

- 西班牙甲级联赛
- 体育公共有限公司（S.A.D.）
- 结构灵活；可通过部分配股或确定控股权的方式进行。
- 制度化的行政、商业和运动框架，只需在收购后进行最小程度的重组。
- 100% 拥有一座现代化体育场资产，可容纳超过**15,000** **30,000**，并配有高级接待和贵宾基础设施。
- 设备齐全的现代化训练馆，支持一线队的运作和成绩数据分析。
- 精英青年学院基础设施，创造经常性的球员交易收入和球队的长期可持续性。
- 合并后的一线队（约 24-26 名签约专业人员），由全面的技术、医疗和后备队框架提供支持。

- 与英格兰足球超级联赛或意甲联赛的同类资产相比，目标公司提供了极具竞争力的进入估值，同时又在相同的欧洲大陆生态系统中运营。
- 与依赖租赁的俱乐部不同，俱乐部拥有永久产权的体育场和训练设施，这为其资产负债表提供了巨大的优势和不动产可选性。
- 在结构和运营方面进行了优化，可无缝融入国际多俱乐部所有权（MCO）模式，提高跨境运营效率，优化玩家资产。
- 通过将体育场资产转型为一个 365 天开放的多功能娱乐场所，可立即获得增值收益。

欧洲体育特许经营市场已转型为高度机构化的另类资产类别，其特点是与传统市场相关性低，资本增值强劲。

由于几个关键因素的影响，西班牙的一流企业在这一格局中处于独特的地位：

西甲 FFP

严格、积极的工资帽规定保护俱乐部免于破产，确保整个联赛的工资稳定，并保证外国直接投资的透明环境。

- 持续扩大国际媒体版权、数字内容发行合作伙伴关系以及网络3/令牌化计划。
- 联盟层面的重要机构支持（如 CVC Capital Partners 的战略投资）将继续加速俱乐部层面的数字化和基础设施现代化。

本次交易严格限于合格的机构买家、成熟的资本配置者以及具有经证实的承销能力的战略行业参与者：

- 注重体育的基金，目标是收益、房地产支持和长期企业价值重估。
- 主要投资者寻求皇冠上的明珠-欧洲锚定资产，以分散世代投资组合或扩大现有的体育足迹。
- 希望利用媒体、技术或商业协同效应的高净值体育投资者

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