

盈利性第二电话号码和 eSIM 应用程序，TTM 收入 358 万美元



MERGERSCORP

eSIM TTM 358

这是一个收购盈利能力强、可快速扩展的移动通信平台的机会，该平台可在 iOS、Android 和 Web 上运行。

该公司通过一个统一的生态系统提供虚拟电话号码、eSIM 连接、国际呼叫和信息服务、移动传真服务以及人工智能通信工具。

该平台已在全球范围内建立了重要的足迹，拥有数百万用户、强劲经常性收入和高度多样化的货币化模式。

市场领先的用户群

- 终身下载量超过 1500 万次
- 每月活跃用户超过 200 万
- 200,000 多条应用程序评论
- 平均评分 4.6 星
- 10,000 多名付费用户

强劲的财务业绩

公制 2025

收入 \$4.57M

净利润 \$1.69M

净利润率 36.9%

TTM 业绩（2025 年 5 月 – 2026 年 4 月）

公制 TTM

收入 \$3.58M

净利润 \$1.18M

收入来自

- 订阅计划
- 虚拟电话号码
- eSIM 销售
- 应用内购买
- 移动广告

TARGET PRICE

\$ 7,500,000

GROSS REVENUE

\$ 4,570,000

EBITDA

\$ 1,690,000

BUSINESS TYPE

互联网企业

COUNTRY

美国

BUSINESS ID

L#20261076

- 网络交易
- B2B 电信服务

具有吸引力的行业定位

公司在以下领域开展业务：

- eSIM 技术
- 虚拟电话号码
- 移动通信
- 数字身份
- 国际连通性
- 人工智能通信

全球分布

- 适用于 iOS、安卓和网络
- 客户遍布 100 多个国家
- eSIM 覆盖 200 多个国家和地区
- 强大的有机用户获取能力和品牌认知度

专利技术

强大的技术堆栈，包括

- 本地 iOS 和安卓应用程序
- 专有后端基础设施
- 多种电信运营商集成
- 人工智能驱动的客户体验
- 自动供应和计费系统

产品与服务

该平台提供一整套全面的通信服务：

- 虚拟电话号码
- 国际电话和短信
- eSIM 数据计划
- 移动传真解决方案
- 通话录音和转接
- 多数字管理
- 语音信箱和业务功能
- 人工智能通信助理

发展机遇

新业主可以通过以下方式加速发展

- 扩大 eSIM 订购产品范围
- 国际市场渗透
- 电信采购优化
- 人工智能驱动转换改进
- 订阅定价优化
- 战略伙伴关系
- 在现有客户基础上进行交叉销售

- 移动应用程序 (iOS 和 Android)
- 网络平台
- 源代码和知识产权
- 商标资产
- 客户数据库
- 用户群
- 供应商关系
- 品牌资产和数字财产

理想的收购方包括

- 电信运营商
- 网络电话提供商
- eSIM 公司
- 移动应用程序出版商
- SaaS 运营商
- 私募股权公司
- 战略传播业务

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