

零售地位稳固的意大利单



MERGERSCORP

一家拥有 20 多年经验的意大利咖啡生产商，专门从事单杯咖啡（豆荚和兼容胶囊）的生产。该公司通过重点突出的战略、高质量的生产以及在大型零售（GDO）渠道中的长期合作关系，建立了强大的竞争地位。

- 纯净水单杯专家
完全专用于豆荚和胶囊，包括与全球所有主要系统兼容的可堆肥解决方案。
- 强大的零售定位
约70% 的销售额来自大型零售店的自有品牌产品，并以自有品牌合作作为补充。
- 多样化的优质产品组合
 - 对消费者具有强大吸引力的意大利式混合物
 - 优质浓缩咖啡生产线
 - 原产地咖啡和特种咖啡
 - 有机和公平贸易认证产品
- 立足市场，拓展国际
在意大利地区处于领先地位，国际业务范围不断扩大，包括与美国系统兼容。
- 最先进的生产设施
不断投资先进设备，以支持可扩展性和效率。
- 可见的增长轨迹
在产能扩张和市场需求的推动下，预计到 2026 年收入将达到约 1,050 万欧元。

- 通过 100 万欧元的机械投资计划扩大生产能力
- 加强在国际市场的影响力
- 高端和可持续咖啡市场的渗透率不断提高
- 扩大与大型零售商的自有品牌合作

TARGET PRICE

\$ 5,500,000

GROSS REVENUE

\$ 10,500,000

EBITDA

\$ 500,000

BUSINESS TYPE

食品及饮料

COUNTRY

意大利

BUSINESS ID

L#20261040

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