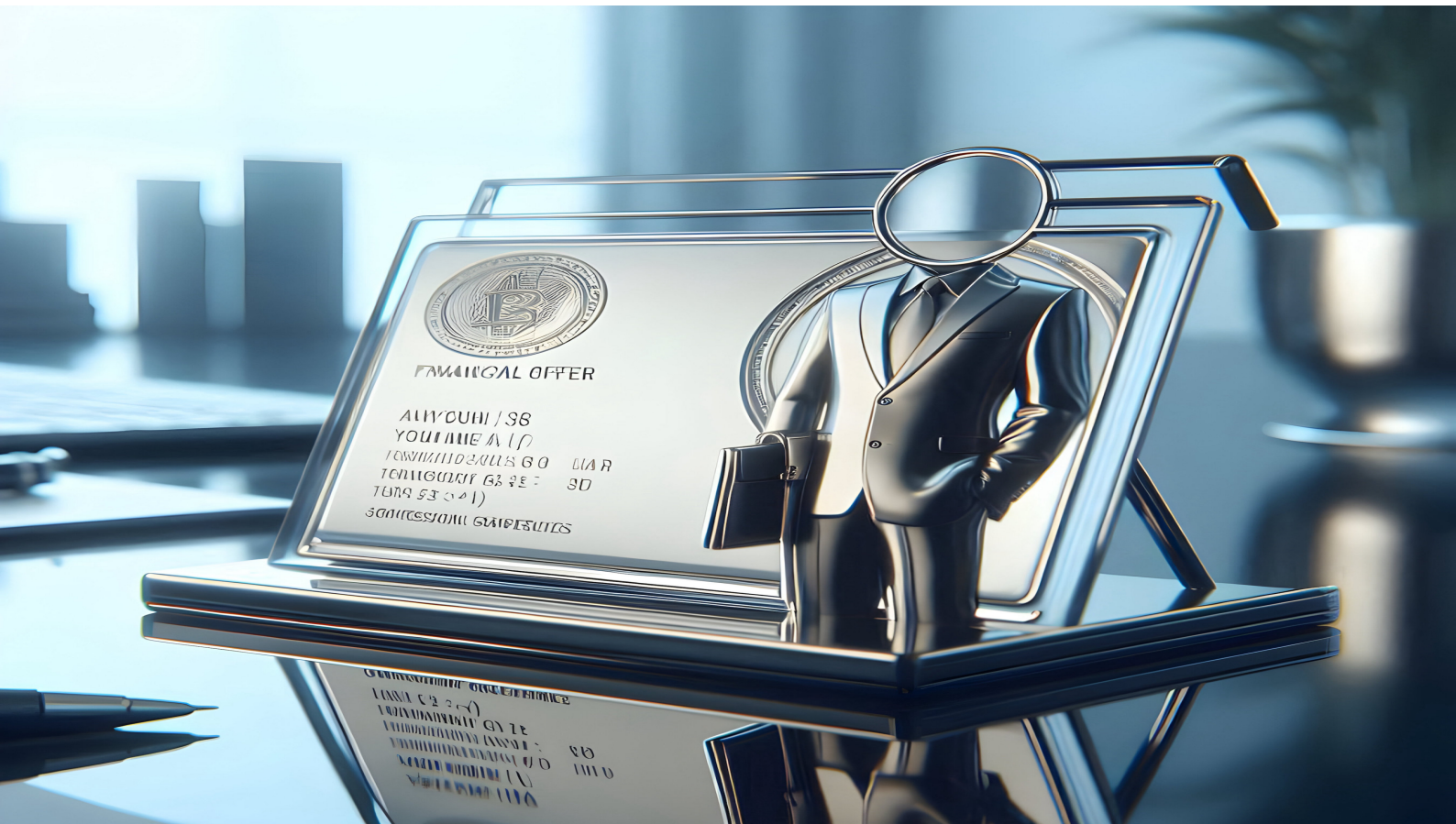


领先的持牌货币服务企业



MERGERSCORP

一家盈利且持有完整牌照的马来西亚货币服务企业（MSB），业务覆盖全国，并在市场上拥有稳固的地位。

该公司运营着马来西亚规模最大的实物汇款和外汇网络之一，可立即进入一个监管严格且快速增长的金融服务市场。

- 拥有完整牌照的MSB平台，已获准开展汇款和外汇业务
- 立即进入马来西亚市场，绕过通常需要24至48个月的许可审批流程
- 覆盖全国的广泛网络，拥有约100家分支机构
- 每月拥有10万至15万名散客的稳定客源
- 在包括印度尼西亚、菲律宾、孟加拉国、尼泊尔、印度和中国在内的亚洲主要汇款通道中拥有强大的业务布局
- 约400名经验丰富的员工
- 一个高度可扩展的平台，蕴含巨大的数字化转型机遇

强劲的财务业绩

该公司一直保持着稳定的盈利能力，交易量也在持续增长。预计2025财年营收将达到约4000万林吉特（约合850万美元）

，这体现了公司韧性十足的商业模式和强大的市场地位，并得益于持续的交易增长和高利润率运营。

战略依据

“木星计划”为收购方提供：

- 一个即插即用、符合监管要求且具备即时运营能力的平台
- 一个庞大的实体分销网络，可用于交叉销售其他金融产品
- 数字化转型蕴含巨大增长潜力，目前仅有5%的交易通过线上渠道处理
- 可进入东南亚和南亚各地具有吸引力且增长迅速的汇款通道
- 已建立的银行业务关系、合规基础设施和运营系统

该机会对以下人群尤其具有吸引力：

- 区域性和国际性支付公司
- 汇款运营商

TARGET PRICE

\$ 0

GROSS REVENUE

\$ 8,100,000

EBITDA

\$ 3,200,000

BUSINESS TYPE

金融服务

COUNTRY

马来西亚

BUSINESS ID

L#20261097

- 寻求监管范围扩大的金融科技平台
- 银行和金融机构
- 零售金融服务集团
- 寻求布局东南亚日益发展的支付生态系统的战略投资者

投资机会

收购一家盈利丰厚、持有完整牌照且具备可扩展性的马来西亚货币服务企业，该企业业务覆盖全国，财务表现稳健，且具有巨大的数字化增长潜力，同时可立即进入东南亚最具吸引力的金融服务市场之一。

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

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