

面向美国市场的云数据工



MERGERSCORP

该项目为收购一家在云数据工程和人工智能领域拥有深厚专业知识、且发展迅速的技术服务平台提供了良机。

该公司受益于多元化的客户群、涉足具有吸引力的终端市场、北美地区收入占比高，以及可扩展的交付模式。

该业务处于云转型、高级分析与人工智能应用的交汇点，在战略扩张和交叉销售方面具有巨大潜力。

投资亮点

- 一家经验丰富的技术合作伙伴，专注于为企业和高速增长型客户提供云数据工程、人工智能/机器学习解决方案、实时数据处理、云基础设施以及用户体验/用户界面设计服务。
- 业务高度集中于北美地区，100%的收入来自美国和加拿大的客户，其中约80%来自美国市场，20%来自加拿大市场。
- 客户群结构多元化，其中70%为企业及中小企业客户，30%为初创企业，从而在成熟企业和新兴创新企业之间形成了均衡的收入结构。
- 在高增长垂直领域拥有专业经验，包括金融科技、保险科技和SaaS等领域，这些领域正持续受益于数字化转型和人工智能应用的加速推进。
- 由一支主要驻扎在阿根廷、由52名专业人士组成的团队所支撑的可扩展全球交付模式，辅以来自巴西和欧洲的人才，从而能够提供高效且经济实惠的服务。
- 建立了持续且稳固的客户关系，其中约85%的合作通过团队扩充服务实现，其余15%则通过项目制合同实现。

核心服务组合

- 云数据工程
- 实时数据处理
- 人工智能与机器学习
- 云基础设施
- 用户体验/用户界面设计

GROSS REVENUE

\$ 1,600,000

EBITDA

\$ 100,000

BUSINESS TYPE

互联网企业

COUNTRY

阿根廷

BUSINESS ID

L#20261089

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

MERGERSCORP

© 2026 MergersCorp M&A International. All rights reserved.

© 2026 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

MERGERSCORP

WWW.MERGERSCORP.COM