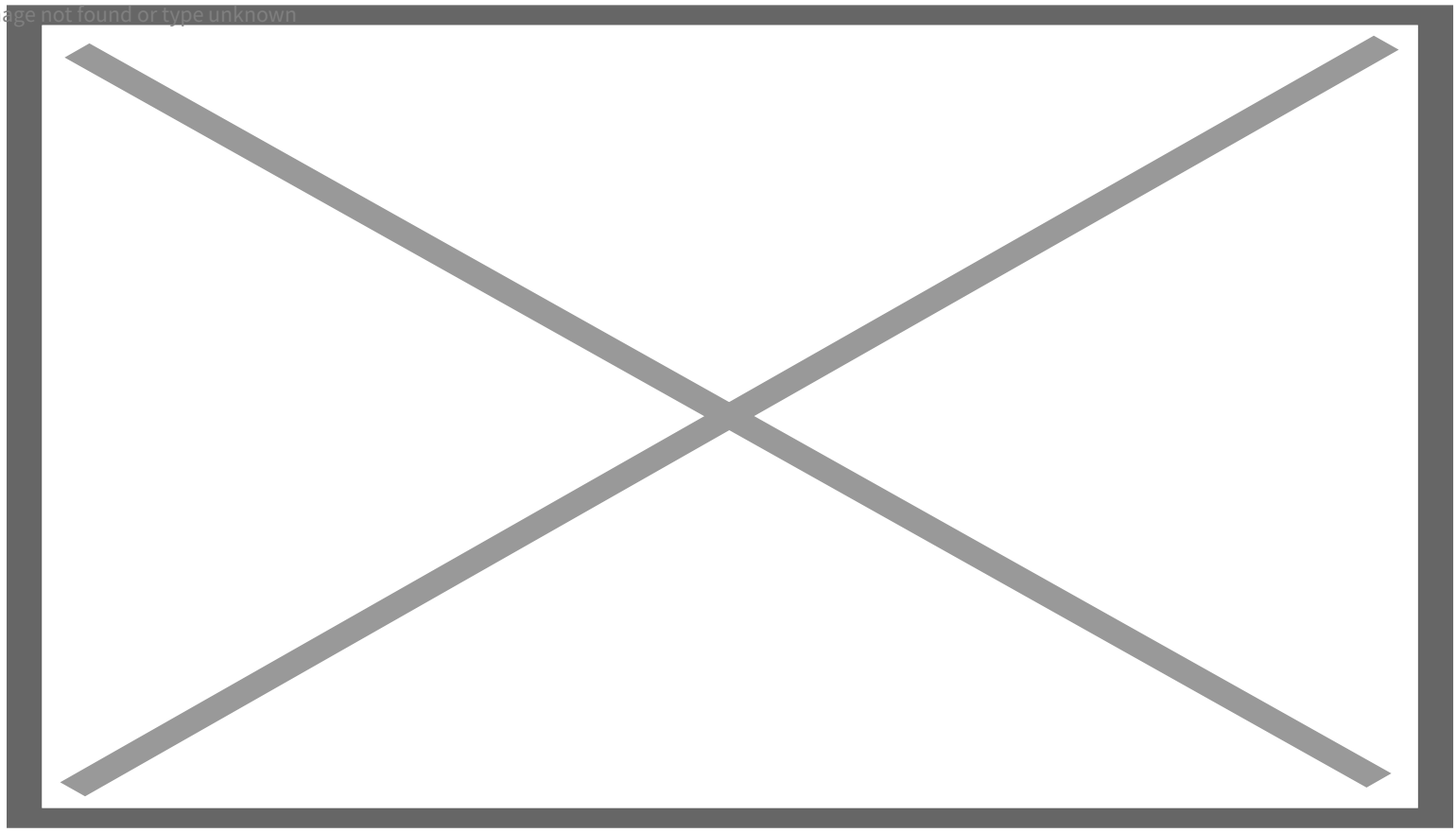
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成熟的联络中心与业务流

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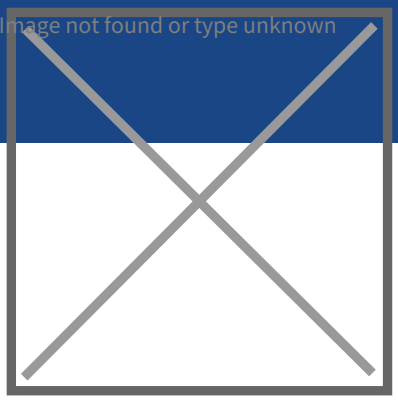


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TARGET PRICE

$ 8,000,000

GROSS REVENUE

$ 10,000,000

EBITDA

$ 1,000,000

BUSINESS TYPE

呼叫中心

COUNTRY

阿根廷

BUSINESS ID

L#20261087

一家领先的阿根廷联络中心及客户体验平台，拥有25年的成功运营记录。
该公司兼具与蓝筹客户建立的长期合作关系、高度稳定的员工队伍、先进的技术基础设施以及强劲的财务表现，使其成为战略投资者和财务投资者进军不断增长的客户互动与外包领域的极具吸引力的平台。

该公司运营着一个可扩展的、全天候运行的服务平台，该平台拥有约900个服务岗位，员工总数超过1,300人，其中包括1,100多名客服专员和200名行政人员。
该企业拥有极佳的员工稳定性，员工平均在职年限远高于行业基准。

投资亮点

- 在客户体验和联络中心运营领域拥有25年的成功经验。
- 管理团队实力雄厚、经验丰富，在阿根廷和拉丁美洲拥有20至25年的行业专业经验，包括为北美公司提供服务的丰富经验。
- 可扩展的7×24小时运营模式，拥有约900个在岗职位。
- 员工队伍非常稳定，客服代表的平均工龄为6年，行政人员的平均工龄为12年。
- 无劳动诉讼记录。
- 无负债的资产负债表和稳健的财务状况。
- 税务和监管状况良好，完全符合阿根廷当局的要求。
- 截至2024年的国际税务申报工作已完成。
- 截至2024年，由一家领先的“四大”会计师事务所进行审计。
- EBITDA利润率稳定维持在约8%至10%之间。
- 得益于多种合同结构以及与长期合作的蓝筹电信客户，公司拥有多元化的收入来源。
- 企业级基础设施，配备多样化的光纤连接、冗余供电系统、现场发电机、电池备用设施，以及符合国际标准的安防和消防系统。
- 一个专注于人工智能驱动的客户互动解决方案的专用创新实验室，包括聊天机器人开发和自动化技术。

战略机遇

该公司已在国内市场确立了值得信赖的外包合作伙伴地位，目前主要从本地客户处获得收入，并受益于充满活力的市场动态和有利的运营经济效益。
该平台为未来向国际客户服务、数字化外包以及基于人工智能的业务流程服务领域拓展提供了重要机遇。

签署《保密协议》（NDA）后，可获取更多信息。

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