

拥有50余年历史的家禽加



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50

垂直一体化家禽生产商——阿根廷布宜诺斯艾利斯省

阿根廷领先的垂直一体化家禽生产企业，拥有超过50年的运营历史。

该企业掌控着整个生产链——从饲料生产和孵化场运营，到养殖、加工、分销和出口——从而显著提高了运营效率，并确保高品质标准。

该企业是该地区最全面的家禽生产平台之一，整合了从饲料生产到孵化、育种、养殖、加工、包装和分销等价值链的各个环节。

该平台包括一座高产能的自动化加工厂，以及分布于多个运营地点的大面积农田和农业基础设施。

该加工综合体具备屠宰、加工、包装、冷藏和动物副产品加工能力，拥有庞大的冷冻和鲜品储存能力；而饲料厂和孵化场则实现了全自动化，并预留了未来扩建的空间。

业务概览

该公司运营着阿根廷最全面的家禽生产平台之一，该平台整合了生产的各个环节：

- 饲料生产
- 受精卵的产生
- 孵化场运营
- 肉鸡养殖
- 家禽加工
- 包装
- 分发
- 出口销售额
- 副产品加工

这种垂直一体化结构可在整个价值链中实现全面的质量控制、供应保障、成本效益以及产品可追溯性。

该平台包括：

- 配备自动化生产系统的饲料厂
- 加工和屠宰厂
- 渲染设施
- 行政总部
- 孵化与育雏作业

TARGET PRICE

\$ 165,000,000

GROSS REVENUE

\$ 104,000,000

EBITDA

\$ 4,360,000

BUSINESS TYPE

制造业

COUNTRY

阿根廷

BUSINESS ID

L#20261106

- 多家育种场和养殖场
- 肉鸡养殖场
- 农田及配套基础设施

主要财务亮点

公制	最近一年
收入	1.047亿美元
EBITDA	436万美元
息税折旧摊销前利润率	4.2%
已处理的禽类	每年1900万
员工	800

战略资产

该交易涵盖了五十多年来逐步形成的庞大工业资产组合，其中包括：

家禽加工综合体

- 每小时15,000只禽类的加工能力
- 10,000平方米的加工厂
- 100公顷的工业用地
- Marel Stork 自动化加工设备
- 经出口认证的设施
- 冷藏基础设施

农业经营

- 19家公司自有农场
- 500公顷
- 养殖容量超过112万只禽类
- 现代自动化喂料和通风系统

饲料生产厂

- 产能为40吨/小时
- 大量原材料储备
- 综合物流基础设施

孵化场

- 每周产能为72.7万枚鸡蛋
- 专为未来的产能扩充而设计
- 自动化恒温控制作业

其他资产包括一家动物尸体处理厂、质量检测实验室、行政办公室、注册商标、水处理设施以及可用于扩建的土地。

竞争优势

- 家禽生产链的完全垂直整合
- 稳固且多元化的客户关系
- 出口许可，助您开拓国际市场
- 毗邻主要生产和物流走廊，地理位置优越
- 高标准的运营规范和生物安全规程
- 显著的内在资产价值
- 无需重大资本支出，即可利用现有基础设施提高产量的机会

发展机遇

该公司目前实行单班生产，而其加工设施的设计产能可支持两班制生产，这意味着无需进行大量额外资本投入，仅通过提高产能利用率即可带来可观的增长空间。通过拓展新的国内和出口渠道，也可以促进营收增长

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