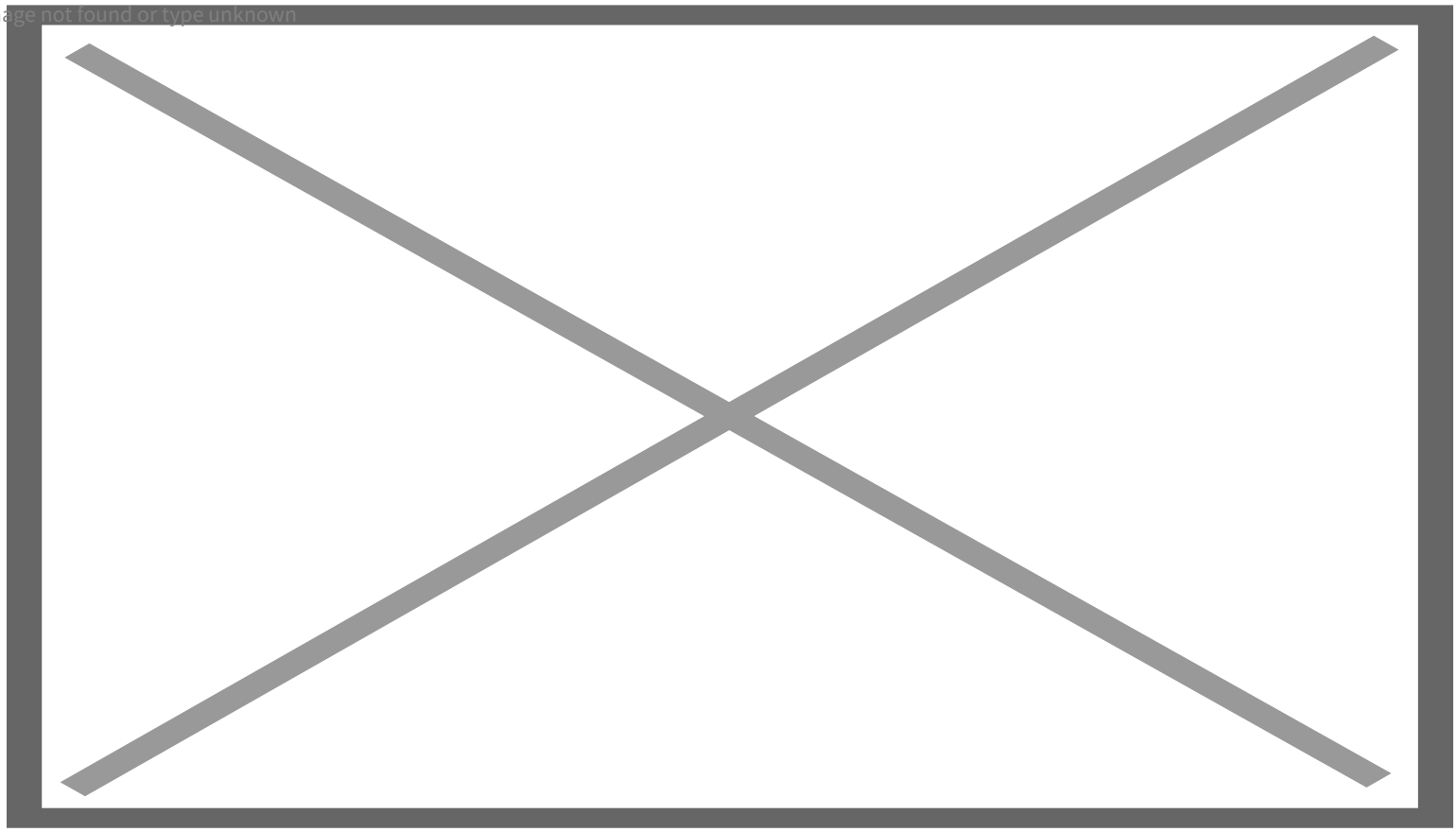
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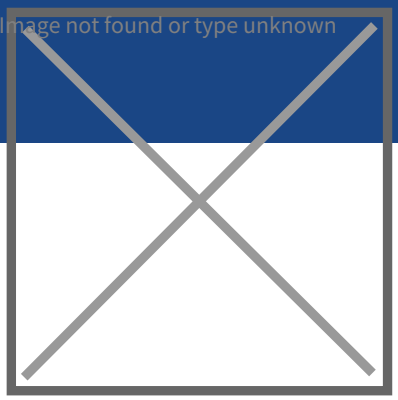


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MERGERSCORP



TARGET PRICE

$ 75,000,000

BUSINESS TYPE

金融服务

COUNTRY

瑞士

BUSINESS ID

L#20261112

简介：

一家受瑞士金融市场监管局（FINMA）监管的瑞士银行，业务重点明确聚焦于私人银行、财富管理、投资咨询及证券服务。

- 管理资产（AuM）：约10亿至20亿瑞士法郎
- 总资产：约2亿至4亿瑞士法郎
- 员工人数：约20至40人
- 年度营业收入：中至高两位数的百万瑞士法郎区间
- 盈利能力：持续盈利
- 资本与流动性：远高于监管最低要求

商业模式：

采用精简且结构简单的银行架构，通过财富管理和投资服务产生经常性收入。

贷款业务采取审慎策略，且主要为有担保贷款。

部分技术基础设施和管理工作已外包给瑞士知名服务提供商。

客户群体：

来自瑞士及国际市场的高净值人士、企业家、精选机构客户、基金会以及外部资产管理公司。

投资亮点：

对于希望获得瑞士银行牌照的国际银行集团、大型财富管理机构或家族办公室而言，这是一个极具吸引力的平台，该平台拥有成熟的客户群、盈利的业务运营以及可控的运营复杂度。 通过增聘客户经理和收购新的客户组合，将带来巨大的增长潜力。

瑞士仍是全球领先的跨境财富管理中心，管理的离岸私人财富约占全球总量的四分之一。

监管环境的稳定性、瑞士金融市场监管局（FINMA）的监管、政治中立性以及坚挺的瑞士法郎，继续吸引着国际高净值人士。

近期瑞士小型银行之间的整合，推动了对收购机会的需求，使得那些盈利良好、运营简单且已持有瑞士金融市场监管局（FINMA）牌照的银行平台日益稀缺，对寻求高效进入市场的战略买家而言也愈发具有吸引力。

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- —POF近期银行信函、对账单或同等效力的证明文件
- /
- ——已签署的代理授权书

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- “ ”KYC POF
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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

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