MERGERSCORP

规模精简且盈利可观的瑞

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TARGET PRICE

$ 75,000,000

BUSINESS TYPE

金融服务

COUNTRY

瑞士

BUSINESS ID

L#20261112

简介：

一家受瑞士金融市场监管局（FINMA）监管的瑞士银行，业务重点明确聚焦于私人银行、财富管理、投资咨询及证券服务。

- 管理资产（AuM）：约10亿至20亿瑞士法郎
- 总资产：约2亿至4亿瑞士法郎
- 员工人数：约20至40人
- 年度营业收入：中至高两位数的百万瑞士法郎区间
- 盈利能力：持续盈利
- 资本与流动性：远高于监管最低要求

商业模式：

采用精简且结构简单的银行架构，通过财富管理和投资服务产生经常性收入。

贷款业务采取审慎策略，且主要为有担保贷款。

部分技术基础设施和管理工作已外包给瑞士知名服务提供商。

客户群体：

来自瑞士及国际市场的高净值人士、企业家、精选机构客户、基金会以及外部资产管理公司。

投资亮点：

对于希望获得瑞士银行牌照的国际银行集团、大型财富管理机构或家族办公室而言，这是一个极具吸引力的平台，该平台拥有成熟的客户群、盈利的业务运营以及可控的运营复杂度。 通过增聘客户经理和收购新的客户组合，将带来巨大的增长潜力。

瑞士仍是全球领先的跨境财富管理中心，管理的离岸私人财富约占全球总量的四分之一。

监管环境的稳定性、瑞士金融市场监管局（FINMA）的监管、政治中立性以及坚挺的瑞士法郎，继续吸引着国际高净值人士。

近期瑞士小型银行之间的整合，推动了对收购机会的需求，使得那些盈利良好、运营简单且已持有瑞士金融市场监管局（FINMA）牌照的银行平台日益稀缺，对寻求高效进入市场的战略买家而言也愈发具有吸引力。

请注意，关于机密交易详情的咨询和请求，只有在收到完整的**“ ” KYC**合规文件包后，才会予以考虑。

所有提交的材料若要接受评审，必须包含以下文件：

- —**NDA**已正式签署
- —**POF**近期银行信函、对账单或同等效力的证明文件
- **/**
- ——已签署的代理授权书

不完整的申请或未附带所需验证文件的申请，将一律不予受理。

- 任何交易服务的代理和执行，均严格以签署完整的《买方委托书》为前提。在所有各方正式签署该授权书之前，双方之间不存在任何咨询、代理或受托关系。
- **“ ” KYC POF**
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