一家业务多元化的瑞士精

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TARGET PRICE

$ 95,000,000

BUSINESS TYPE

银行

COUNTRY

瑞士

BUSINESS ID

L#20261113

简介：

一家历史悠久的瑞士私人银行，其产品范围比传统的精品财富管理机构更为广泛。

- 管理资产规模：约15亿至25亿瑞士法郎
- 总资产：约3亿至6亿瑞士法郎
- 员工人数：约70至110人
- 年度营业收入：约1500万至3000万瑞士法郎
- 盈利能力：目前处于收支平衡至微利水平
- 资本充足率：远高于监管要求

商业模式：

将私人银行、全权委托财富管理、证券交易、固定收益专业服务、隆巴德贷款以及部分贸易融资业务相结合，从而在传统财富管理费之外开辟了多元化的收入来源。

客户群：

主要面向欧洲地区的个人及机构客户，同时还包括部分国际企业家和与贸易相关的客户。 客户资产分散投资于多种货币和多个司法管辖区。

投资理由：

对于不仅寻求瑞士银行牌照，还希望获得交易、贷款和交易处理能力的战略收购方而言，该项目极具吸引力。

该平台通过规模扩展、成本优化、现有基础设施的更高利用率以及新增客户资产，提供了可观的增长空间。

瑞士私人银行业正持续向多元化服务方向发展，将传统财富管理与贷款、资本市场及交易银行业务相结合。

利率上升推动了净息差的扩大，而监管成本的增加则促使行业整合。

拥有多种经常性收入来源且具备成熟交易能力的银行，完全有条件从规模经济以及来自创业型和活跃于国际市场的客户日益增长的需求中获益。

请注意，关于机密交易详情的咨询和请求，只有在收到完整的“ ” **KYC**

合规文件包后，才会予以考虑。

所有提交的材料若要接受评审，必须包含以下文件：

- —**NDA**已正式签署
- —**POF**近期银行信函、对账单或同等效力的证明文件
- **/**
- ——已签署的代理授权书

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- **“ ” KYC POF**
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