医疗沟通与口译服务

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TARGET PRICE
$ 15,500,000

GROSS REVENUE
$ 10,300,000

EBITDA
$ 2,300,000

BUSINESS TYPE
医疗保健业务

COUNTRY
美国

BUSINESS ID
L#20261119

一家领先的医疗保健沟通与口译服务提供商，为全美各地的医院、医疗体系及医疗管理组织提供符合《健康保险流通与责任法案》（HIPAA）要求、基于技术的解决方案。

该公司提供医疗视频远程口译（VRI）、电话口译、文件翻译和现场口译服务，拥有一支由550多名专业人员组成的团队，每月提供超过350万分钟的口译服务。

成立于2019年。 550多名员工每月提供350多万分钟的口译服务。
95%以上的医疗保健收入来自长期签约客户。

- 2025年收入为1030万美元，预计2026年收入将超过1150万美元
- 2025年息税折旧及摊销前利润（EBITDA）为230万美元，EBITDA利润率为22%
- 95%以上的收入来自医疗保健行业客户
- 与医院、医疗体系及医疗管理组织建立的长期合作关系
- 通过HIPAA和SOC II Type II认证的基础设施
- 资本需求低且可扩展的运营模式
- 550多名员工，每月口译时长超过350万分钟
- 在未进行收购的情况下实现了强劲的有机增长

该公司通过与医疗体系及支付方的合作关系、远程医疗合作伙伴关系、地域扩张、新服务领域拓展、人工智能整合以及并购，在进一步扩展方面具有巨大潜力。

股东们正在考虑进行多数股权重组、建立战略合作伙伴关系或进行全面收购，以支持公司下一阶段的增长。 符合资格的各方在签署保密协议后，可获取更多信息。

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