

多元化建筑与房地产集团



MERGERSCORP

本公司业务涵盖建筑与房地产价值链中的多个互补领域，包括建筑服务、住宅及商业建筑、房地产开发以及建筑材料供应。这种一体化运营模式为本公司提供了多元化的收入来源，并使其能够参与开发与施工生命周期的各个阶段。

凭借悠久的运营历史、可观的有形资产以及庞大的库存和开发用地储备，本公司为寻求进军加拿大建筑及房地产行业的战略收购方、行业整合者、房地产集团或金融投资者提供了一个成熟的平台。

在2026财年，公司实现收入约7950万美元、毛利润1640万美元、营业利润470万美元。毛利率扩大至20.6%，创下过去五年来的最高水平。

截至2026年2月28日，该公司总资产约为1.013亿美元，股东权益为4080万美元，其中包括大量存货、待开发土地、不动产及设备。

业务概况

该公司作为一家多领域建筑与房地产平台运营，将运营业务与资产支持型业务整合于同一集团之下。

其活动涵盖四个互为补充的领域：

该公司参与各类住宅和商业项目的施工及建筑活动。其完善的运营体系和行业经验为在整个施工生命周期内管理项目奠定了基础。

本公司积极从事房地产开发业务，并持有规模可观的待开发土地储备。这为公司提供了现有的开发项目储备，并有望通过未来的建设及房产变现创造额外价值。

该公司涉足建材供应领域，既是对其建筑业务的补充，也使其在更广泛的建筑价值链中实现了纵向整合。

建筑、开发及材料相关业务的结合，形成了多元化的商业模式，而非仅依赖单一收入来源。

TARGET PRICE

\$ 75,000,000

GROSS REVENUE

\$ 23,000,000

EBITDA

\$ 5,000,000

BUSINESS TYPE

建筑公司

COUNTRY

加拿大

BUSINESS ID

L#20261177

截至2026年2月28日，该公司报告的总资产约为1.013亿美元，为公司提供了雄厚的资产支撑。

背景

- 多年来，该公司一直由其首席财务官和经验丰富的管理团队成功运营和管理。
- 现任业主居住在美国，目前正在筹备退休事宜。
- 下一代对接管这家公司不感兴趣，这为建立新的所有权结构和实现长期接班创造了机会。

营运资金

流动资产总额为7600万美元，其中包括759万美元现金、1329万美元应收账款和5370万美元存货。

庞大的库存规模为公司提供了雄厚的营运资金基础，并支撑着公司各项经营活动持续产生收入。

房地产与有形资产

房地产及有形资产：由2060万美元的待开发土地（较2022年的975万美元有所增加）、2313万美元的房产、厂房及设备（扣除摊销后）以及242万美元的可耗竭资产构成。

这些资产共同为公司的运营平台提供了有力的支持。

其他资产

其他资产：包括向关联方提供的1646万美元预付款、222万美元的人寿保险现金退保价值，以及176万美元的战略投资和会员权益。

交易选项：

1. 业务出售——由战略投资者或财务投资者进行全部或部分收购。
2. 管理层收购（MBO）——指由现有管理团队作为收购方的交易。

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

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