

建筑与基础设施用金属结



MERGERSCORP

建立一家金属结构工业制造基地，服务于哈萨克斯坦的建筑和基础设施市场，并有望拓展至区域出口市场。

该拟建项目计划在哈萨克斯坦建设一座金属结构制造厂，主要面向建筑、工业、商业和基础设施领域，生产钢制部件及结构解决方案。

该投资旨在借助哈萨克斯坦成熟的冶金产业基础、建筑相关金属产品日益增长的需求，以及将钢铁进一步加工成高附加值成品的国内深加工机遇，从而获益。

该设施旨在服务国内市场，同时为向中亚、中东及其他区域市场进行潜在出口提供一个平台。

项目概述

工业制造厂

金属结构及建筑用钢制品的生产。

产品组合

轻金属结构和轻钢薄壁结构，包括结构框架、梁、柱、桁架、支撑以及预制建筑解决方案。

目标市场

哈萨克斯坦、中亚、中东及其他出口目的地。

市场机遇

哈萨克斯坦成熟的冶金产业基础

哈萨克斯坦拥有规模可观的国内钢铁产业，为下游金属加工和制造业的发展奠定了基础。

年粗钢产量

420万吨

2024年，如来源材料所述

TARGET PRICE

\$ 20,000,000

GROSS REVENUE

\$ 26,810,000

EBITDA

\$ 6,920,000

BUSINESS TYPE

制造业

COUNTRY

哈萨克斯坦

BUSINESS ID

L#20261160

冶金行业的贡献

5.26%

2024年占国内生产总值（GDP）的比重

资料显示，以下国内供应商属于哈萨克斯坦的原材料基地：

供应商	相关产能				
卡梅特股份公司 年产约350万吨扁平轧制产品					
Imstalcon JSC 约100,000吨/年的成形轧制产品					
这一供应基地有望支持钢铁行业从初级钢铁生产向高附加值的建筑构件和成品金属结构的转型。					
指标 / 参数	第1年（启动阶段）	第2年（成长）	第3年（稳态）	第4年（优化版）	第5年（全面实施）
	40%（1万吨）	65%（16.25千吨）	85%（21.25千吨）	95%（23.75千吨）	100%（2.5万吨）
	16.50	26.81	35.06	39.19	41.25
销售成本：生钢（850美元/吨）	(\$8.50)	(\$13.81)	(\$18.06)	(\$20.19)	(\$21.25)
销售成本：能源及直接耗材	(\$2.20)	(\$3.58)	(\$4.68)	(\$5.23)	(\$5.50)
	5.80	9.42	12.32	13.77	14.50
毛利率（%）	35.2%	35.1%	35.1%	35.1%	35.2%
	(\$2.20)	(\$2.50)	(\$2.80)	(\$2.95)	(\$3.05)
EBITDA	3.60	6.92	9.52	10.82	11.45
息税折旧及摊销前利润率（%）	21.8%	25.8%	27.2%	27.6%	27.8%
10	(\$1.60)	(\$1.60)	(\$1.60)	(\$1.60)	(\$1.60)
EBIT	\$2.00	5.32	7.92	9.22	9.85
8%	(\$1.01)	(\$1.01)	(\$0.84)	(\$0.67)	(\$0.50)
EBT	0.99	4.31	7.08	8.55	9.35
20%	(\$0.20)	(\$0.86)	(\$1.42)	(\$1.71)	(\$1.87)
	0.79	3.45	5.66	6.84	7.48
	\$0.00	(\$2.10)	(\$2.10)	(\$2.10)	(\$2.10)
FCFF	2.19	4.19	5.18	6.45	7.25

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