

绿色针织服装制造平台



MERGERSCORP

该目标企业是一家总部位于孟加拉国的成熟针织服装制造商，为欧盟、英国和美国市场的国际买家提供服务。该公司目前在占地6,000平方米的厂区内运营，其中生产面积约为2,500平方米，年营业额约为400万美元。

该公司正寻求500万美元的增长资本，用于建立保税生产设施、更新设备、引进绿色和自动化制造技术，以及充实营运资金。

此次扩建旨在将产能提升约2.5倍，并打造一个更加集成化、以技术为驱动的制造平台。

投资领域	金额
保税仓库	120万美元
绿色生产扩张	100万美元
机械与自动化	180万美元
营运资金	0.60百万美元
合规与认证	0.40百万美元
总计	500万美元

拟议的投资涵盖基础设施建设、设备现代化、自动化、营运资金以及合规升级等方面。

投资亮点

- 总投资额为500万美元
- 一家经验丰富的针织服装OEM/ODM制造商
- 现有的欧盟、英国和美国买家关系
- 目前的年营业额约为400万美元
- 预计此次扩张将使营业额增至约900万美元
- 现有6,000平方米的土地，配有可扩建的生产设施
- 拥有290多名员工，并已建立成熟的制造业务
- BSCI、SEDEX 和 OEKO-TEX 认证
- 拟议的织物进口能力为每月100吨
- 扩张后，目标净利率为20%至25%
- 预计投资者内部收益率（IRR）为17%–21%
- 多种潜在投资结构，包括持有40%至49%的合资企业股权或100%收购

绿色制造平台

TARGET PRICE

\$ 5,000,000

GROSS REVENUE

\$ 4,000,000

EBITDA

\$ 0

BUSINESS TYPE

制造业

COUNTRY

孟加拉国

BUSINESS ID

L#20261162

该项目旨在建立中孟绿色技术伙伴关系，内容包括：

- 太阳能发电
- 水循环利用
- 低排放发电机
- 热回收系统
- 数字减废技术
- 自动化生产设备

中国战略合作伙伴将提供资金、机械设备与自动化技术、供应链整合及订单支持，而孟加拉国运营合作伙伴则提供土地、管理、劳动力、合规能力以及现有的买家关系。

市场与竞争地位

该项目具有以下几项明确的运营优势：

- 建立了与国际买家的合作关系
- 进入欧盟/英国出口市场
- 孟加拉国具有竞争力的劳动力成本
- 拟议保税模式下的免税原材料进口结构
- 现有的技术工人队伍
- 中国制造技术与自动化
- 拟议的技术升级有望将生产率提高20%至30%

源演示文稿中将这优势列为计划扩建的关键驱动力。

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