

6.93

兆瓦太阳能光伏发电 +
24.07 兆瓦时电池储能



MERGERSCORP

6.93 + 24.07

一个位于夏威夷的商业及工业可再生能源投资组合，包含一系列面向信用良好的商业及工业客户的项目储备。该投资组合提供了一个极具吸引力的机会，可通过一系列已签署购电协议（PPA）、拥有成熟客户关系且具备明确建设及长期运营路径的项目组合，参与夏威夷分布式可再生能源市场。该投资机会的架构设计旨在为资本合作伙伴提供通过股权、夹层融资或次级债务进行灵活参与的途径，同时可为大部分资本需求提供项目层面的债务融资。

主要投资亮点

- 以夏威夷为重点的工商业可再生能源投资组合
- 6.93 兆瓦太阳能光伏发电容量 + 24.07 兆瓦时电池储能系统（BESS）
- 约1亿美元的项目组合
- 投资组合包括面向信用良好的商业和工业客户的项目
- 已签署的购电协议（PPA）可确保合同收入的可预测性
- 各项目已做好施工和融资的准备
- 债务融资可覆盖资本结构中至少50%的份额
- 寻求约1000万美元的开发/安全港资金
- 灵活的投资结构：股权 / 夹层融资 / 次级债务
- 股权回报率可达20%以上，具体取决于项目层面的执行情况以及最终投资条款
- 一家拥有18年以上EPC和项目开发经验的成熟可再生能源平台
- 在60多个已融资的可再生能源项目、250多份已签署的太阳能租赁合同以及300多个正在运营的太阳能系统方面拥有经证实的业绩记录
- 该投资组合得益于一个集开发、工程、融资、施工和资产管理于一体的平台
- 为投资者尽职调查准备的数据室

投资组合概览

该机遇涵盖一系列面向商业和工业客户的夏威夷可再生能源项目，应用领域涵盖酒店业、经济适用房、养老社区、农业、企业设施及零售业等多个行业。

这些项目围绕分布式可再生能源发电和储能解决方案进行设计，旨在为客户提供：

- 降低能源成本
- 降低峰值需求风险

TARGET PRICE

\$ 10,000,000

GROSS REVENUE

\$ 2,560,000

EBITDA

\$ 0

BUSINESS TYPE

发电厂

COUNTRY

美国

BUSINESS ID

L#20261134

- 更强的能源韧性
- 可靠性得到提升
- 提高可再生能源利用率

已有若干项目已走出初期开发阶段，不仅已签署购电协议（PPA），而且并网和许可审批流程也正在进行中。

项目开发进展

该投资组合得益于一个成熟的开发框架，涵盖以下方面：

项目发起 → 工程设计 → 融资 → 购电协议（PPA） → 建设 → 运营与维护

该投资组合中的项目处于不同的开发阶段，主要里程碑包括：

- 已签署的购电协议
- 互连工作正在进行中
- 许可审批工作正在进行中
- 建立了建设融资渠道
- 已建立的客户关系
- 提供项目级SPV架构

这使投资者能够投资于多元化的项目储备，而非单一的开发资产。

极具吸引力的市场地位

由于电价高昂、电网限制以及对弹性且去中心化的能源解决方案的需求日益增长，夏威夷为分布式可再生能源提供了极具吸引力的发展环境。

该业务组合专门面向商业和工业客户，在这些领域，可再生能源发电与储能技术的结合既能满足能源成本方面的需求，又能满足供电可靠性方面的要求。

因此，这些项目不仅有望产生长期合同现金流，还能支持客户向更清洁、更具韧性的能源基础设施转型。

投资机会	夏威夷工商业可再生能源组合
地理	美国夏威夷州
投资组合价值	约1亿美元
融资需求	约1000万美元
客户细分	商业与工业
收入支持	已签署的购电协议
投资结构	股权 / 夹层融资 / 次级债务
建筑融资	有货

投资机会	夏威夷工商业可再生能源组合
债务可用性	至少占资本结构的50%
目标股票回报率	20%+
开发状态	高级 / 施工就绪
尽职调查	数据室就绪

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