

厄瓜多尔足球俱乐部有望



MERGERSCORP

厄瓜多尔一家历史悠久、声誉卓著的职业足球俱乐部，为寻求投资高增长足球资产的战略投资者、家族办公室、投资基金或个人投资者提供了极具吸引力的投资机会。

该俱乐部成立仅两年便成功升入厄瓜多尔乙级联赛，在竞争异常激烈的国家足球体系中，这堪称一项非凡的体育成就。

该俱乐部目前正在参加2026年意乙升级六强赛。俱乐部迅速打造了一个年轻且以数字原生为特色的品牌，在社交媒体上拥有超过13万名粉丝，其中TikTok粉丝数超过10万。

股东们正在寻求一位资本合作伙伴，以加速体育事业的发展，建立自有基础设施，加强青训体系，并为厄瓜多尔足球人才的国际发展与转会搭建平台。

主要投资亮点

体育事业的迅猛发展

- 仅用两年时间就成功升入意乙联赛
- 目前正在争夺升入意甲的资格
- 还剩10轮比赛

国家级业绩

- 2025年厄瓜多尔杯半决赛参赛队
- 在本次赛事中淘汰了厄瓜多尔规模最大、历史最悠久的俱乐部之一

强大的数字足迹

- 社交媒体粉丝超过130,000人
- TikTok 粉丝超过 100,000 人
- 年轻且参与度极高的数字受众
- 在赞助、周边商品销售和数字变现方面具有巨大潜力

极具吸引力的本地市场

该俱乐部所在城市人口约70万，
仅有两家职业足球俱乐部，这为吸引球迷和拓展商业业务提供了一个渗透率相对较低的市场。

青年人才平台

TARGET PRICE

\$ 3,000,000

GROSS REVENUE

\$ 785,000

EBITDA

\$ 0

BUSINESS TYPE

足球俱乐部

COUNTRY

厄瓜多尔

BUSINESS ID

L#20261128

该俱乐部计划建立更强大的青训体系和球探网络，致力于发掘、培养并可能将厄瓜多尔的年轻足球人才输送到国际市场。

下一个里程碑

有望升入意甲

这种升级赛制还带来了一项额外的竞争优势：参加升级六强赛的六支球队中有两支是预备队或附属球队，因此无法获得升级资格，从而减少了两个可升级名额的实际竞争者数量。

商业开发

现有的13万余名数字受众为进一步拓展奠定了基础：

- 企业赞助
- 品牌合作
- 商品
- 数字内容
- 粉丝互动
- 票务收入和比赛日收入

青年学院

对专业青训学院的投资，能够建立一条由本地培养的人才组成的可持续人才输送渠道。

目标是在球员年幼时发掘有潜力的球员，通过俱乐部的青训体系培养他们，并为他们创造进入国际转会市场的机会。

球员交易

厄瓜多尔是一个极具吸引力的人才市场，而国际足坛对厄瓜多尔年轻球员的需求，为制定可扩展的球员培养和转会战略创造了潜力。

专有基础设施

该俱乐部目前根据一份租赁协议，在当地一家顶尖的体育中心运营。

战略资本合作伙伴可支持俱乐部建设专属的训练和体育设施，从而打造长期的基础设施资产，并强化俱乐部的运营平台。

交易机会

股东在首选的投资结构方面持灵活态度，并欢迎战略投资者和财务投资者。

潜在的交易结构

100% 收购

全面收购该足球俱乐部。

控股投资

可能收购控股权，包括51%、70%或80%的股权。

少数股权投资

为基础设施、学院及体育发展提供资金支持。

战略投资

将股权投资与商业、体育或运营支持相结合。

股东们也愿意接受

分阶段投资、分期付款安排、结合股份认购的出资方式，以及由现有股东保留少数股权等方案。

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

MERGERSCORP

© 2026 MergersCorp M&A International. All rights reserved.

© 2026 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

MERGERSCORP

WWW.MERGERSCORP.COM