

16年历史的俄罗斯政府保



MERGERSCORP

16

成熟的俄罗斯私营政府安全公司为 600 名客户提供安全服务。

对于寻求发展其现有业务的买家而言，该公司可能是一个理想的补充，作为协同或战略收购。该公司自成立以来取得了巨大的逐年增长，并且仍处于原始所有权之下。

许可

- 外国情报局 (SVR) 和后来成为联邦安全局 (FSB) (Ex KGB) 的许可证，可提供与国家安全相关的服务。

- 外国情报局 (SVR) 和后来成为联邦安全局 (FSB) (Ex KGB) 的许可证，可提供加密服务和加密。

- 联邦服务局对技术和出口管制许可证的政府认证，有效期至 2022 年，并且可以续签。

- 联邦技术和出口管制服务许可证提供与国家政府安全相关的服务。

- 获得联邦技术和出口管制服务部门的许可，可以与政府安全部门合作开展工作。

- 俄罗斯联邦紧急情况部颁发的许可证。

- 培训、教育、咨询等许可证。

竞争优势

- 低竞争（国家安全市场有 50 个“参与者”）；

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对服务的持续需求，服务是周期性的，对客户是强制性的（国家有义务保护客户的国家机密）；

- 进入门槛高（需要高度专业的能力、知识和大量的设备投资）

包含的资产

国家机密许可证的存在允许在封闭设施中工作并极大地限制竞争（房地产包括 445 平方米的办公室/实验室/培训空间 = 470,000 美元价值）

5 年财务历史

2020 待定

2019 年：总收入 1,414,000 美元

2018 年：总收入 1,162,000 美元

2017 年：总额 901,000 美元

2016 年：总额 982,000 美元

TARGET PRICE

\$1,650,000

GROSS REVENUE

\$1,414,000

EBITDA

\$0

BUSINESS TYPE

ESTABLISHED

2005-03-08

SUPPORT & TRAINING

6个月

REASON FOR SELLING

退休

COUNTRY

俄罗斯

BUSINESS ID

L#20210045

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