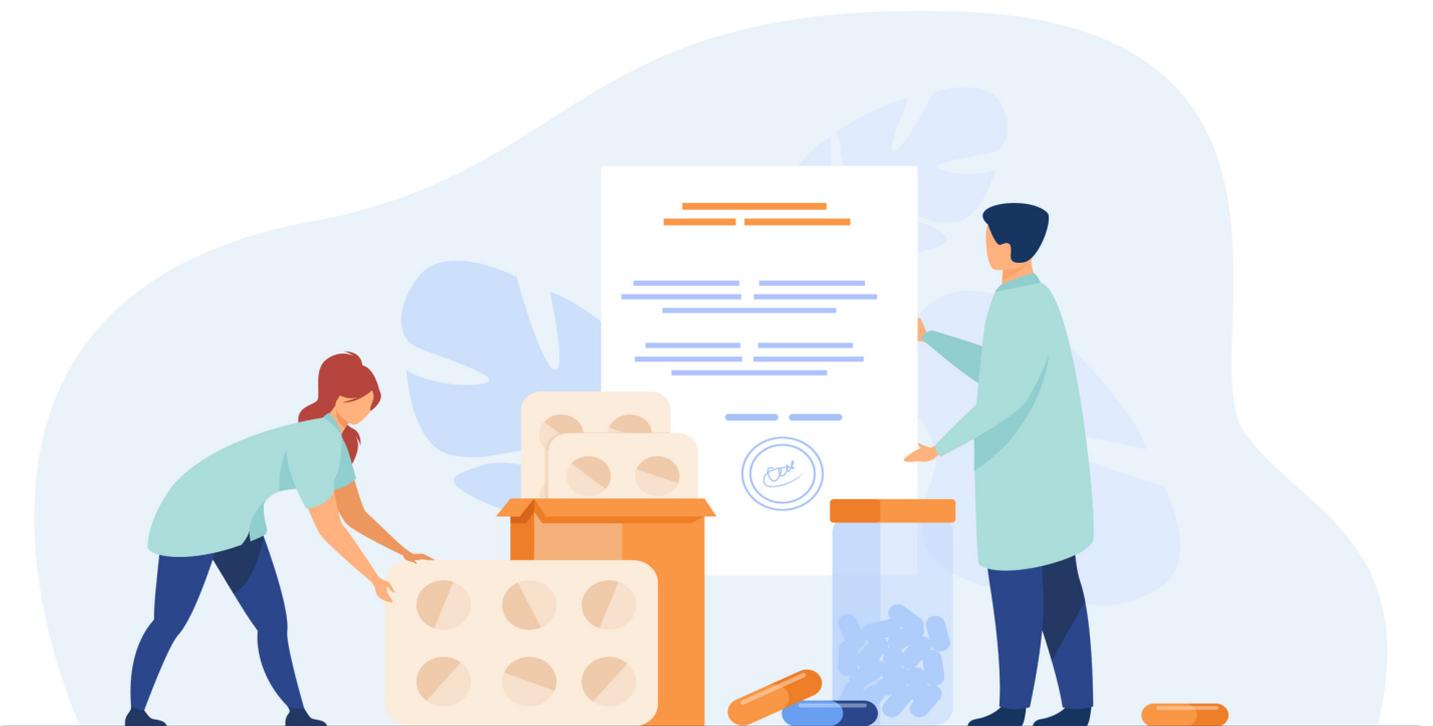


20年历史的制药南美品牌





20

该公司在哥伦比亚市场已有 19 年的历史，拥有已获批准的 INVIMA 注册。

与一家大经销商进行了认真的对话，以将市场扩展到危地马拉和中美洲的另外 5 个国家。在哥伦比亚的所有主要城市和许多二级城市有 289 家附属药店。CRM 组织得非常好，在医生、药房和机构市场之间拥有 1397 名成员。在哥伦比亚的所有主要城市和许多二级城市有 289 家附属药店。

商业市场

- 75% 的销售额来自医生
- 25% 的销售额来自机构

该公司购买原料药、赋形剂、包装和产品，一切都由哥伦比亚经 INVIMA 批准的专业工厂外包生产。

目前，有 32 个产品获得 INVIMA 和工商总局的注册和批准。两款新产品即将获得英威马批准。

哥伦比亚 INVIMA 的批准平均需要 2 年时间和 30.000 美元的投资才能实现。

该企业有 5 种营养产品，其中我们拥有品牌，但没有注册。

产品

- 抗生素
- 镇痛药
- 抗炎
- 抗组胺药
- 心血管
- 营养
- 胃肠病学
- 降脂药
- 儿科产品：抗生素和营养品。

TARGET PRICE

\$11,500,000

GROSS REVENUE

\$2,000,000

EBITDA

\$450,000

BUSINESS TYPE

制造业

ESTABLISHED

2002-06-22

SUPPORT & TRAINING

6个月

REASON FOR SELLING

退休

COUNTRY

哥伦比亚

BUSINESS ID

L#20210109

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM