

# 拥有 10 年历史的英国托管业务， IP 地址市场



**MERGERSCORP**

## 10

## IP

该公司于 10

多年前在英国成立。它专注于网络安全、托管和商业智能。公司在全球拥有服务器，包括伦敦、洛杉矶、芝加哥、法兰克福、圣保罗、约翰内斯堡、多伦多、阿姆斯特丹、东京、香港、新加坡、悉尼、西雅图、达拉斯、纽约、亚特兰大、桑尼维尔。它非常适合那些对服务器管理和命令行模块有透彻了解的人。

公司提供云虚拟服务器托管 (Kronos Cloud) 和托管专用服务器。但是，它不像许多竞争对手那样拥有共享、经销商或其他传统托管类型。从好的方面来说，公司允许客户自定义云服务器，直到最后一个细节。

公司的数据中心均为第 3 级分类，并持有 ISO、PCI、BBB 认证等的合规证书。组织支持客户选择操作系统，包括 Linux 和 Windows。它还允许客户使用自定义 ISO 或从预安装的模板和应用程序中进行选择。

公司推出了全球首个自动化 IP 管理和网络工程平台。它允许云部署使用不同大陆的一系列 IP 地址。即使是最基本的计划，该网站还允许用户访问多达 2048 个 IP，并保证其 IP 不会被列入黑名单。

#### 资产概况

##### 销售总额

2021: \$2,289,627 USD

##### 盈利总额

2021: \$1,122,224 USD

##### 销售总额

2020: \$2,091,000 USD

##### 盈利总额

2020: \$787,814 USD

#### 简介

- 来自美国、巴西、欧洲、英国、中国、俄罗斯的客户
- 14 名员工 (客户服务、系统管理员、技术支持专家)
- 增长收入/大利润 • 包括 20 多个本地域 (即 .de、.fr、.hk 等)

#### TARGET PRICE

\$2,750,000

#### GROSS REVENUE

\$2,289,627

#### EBITDA

\$1,122,224

#### BUSINESS TYPE

#### COUNTRY

英国

#### BUSINESS ID

L#20220288

• 良好的客户保留率 • 来自 1/3 云、1/3 专用服务器和 1/3 IP 传输的利润

## 公司信息

经商年限：15 岁以上

地点：英国 客户服务区

客户：小型到大型企业

产品：托管

出售原因：出售盈利部门

员工：3x 客户成功代表，4x 系统管理员、7x、技术支持专家

卖家培训期：3-6个月

增长机会：增长空间很大，通过广告吸引新客户，改善搜索引擎优化，建立额外的客户关系，最大限度地增加额外的服务和工具以增加兴趣，教育客户了解额外的功能

## 特色

• IP

传输、托管主机、云计算、IaaS、私有云、托管、专用服务器、企业云、网络解决方案、对等互连、即时专用服务器、IPv4、IPv6、快乐客户、优质服务、可持续互联网和互联网发展

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