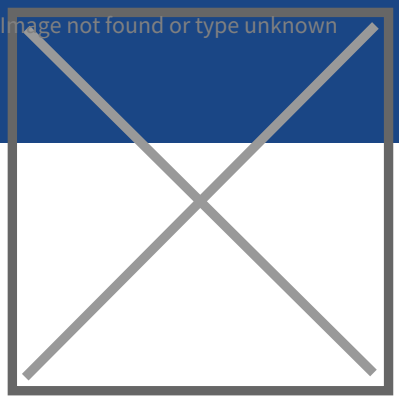
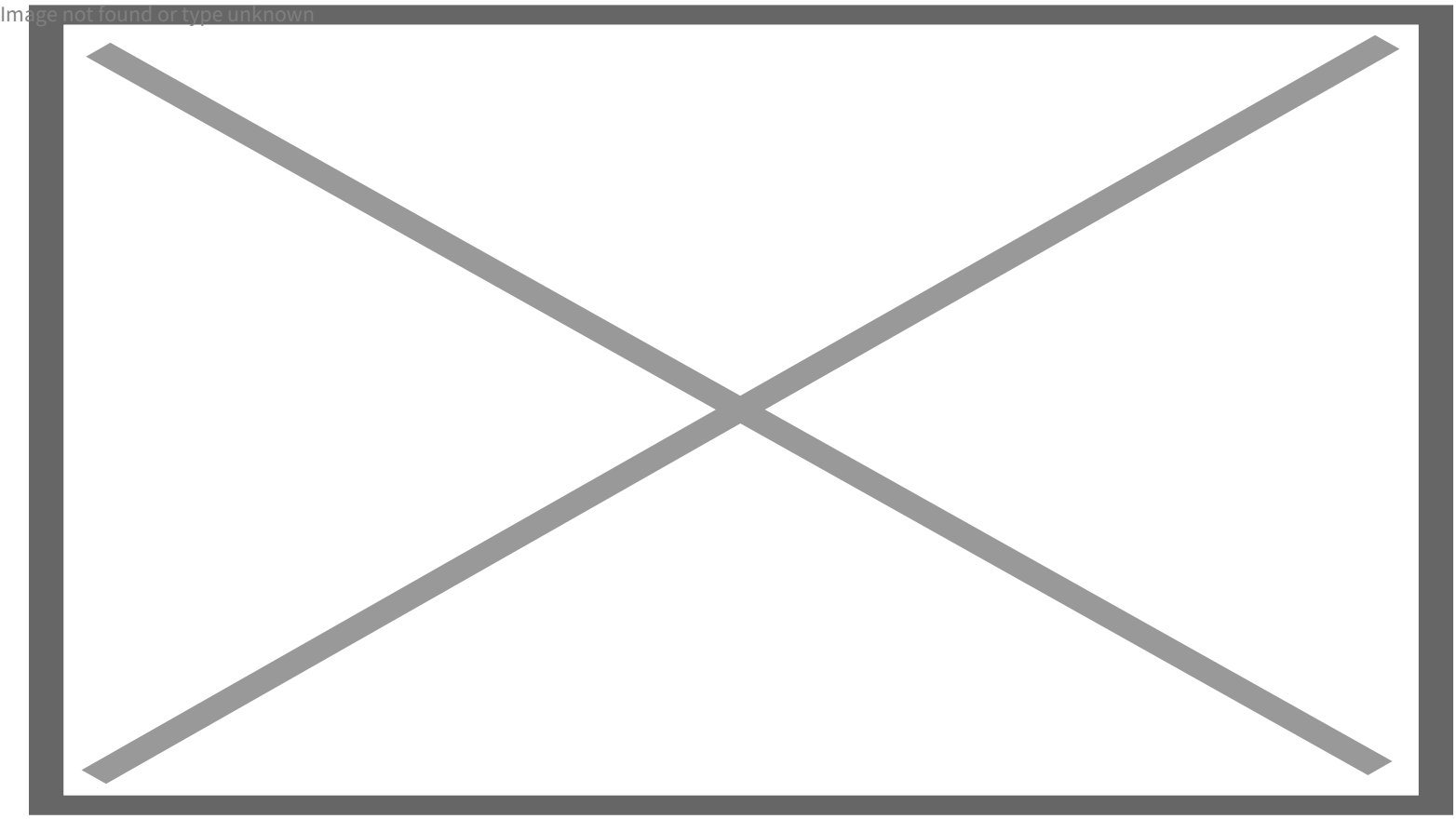
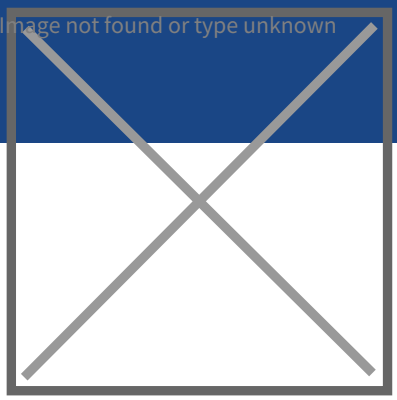


澳大利亚领先的 IT 托管服务提供商



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MERGERSCORP



IT

BUSINESS TYPE

COUNTRY

澳大利亚

BUSINESS ID

L#20220280

强调

— ☒长期合同

— ☒人员流动率低

— ☒成熟的管理团队

— ☒独特的利基解决方案能力

概述

澳大利亚领先的 MSP
提供商协助中型市场和政府客户，提供与供应商无关的解决方案，同时与顶级硬件和软件供应商合作，为客户提供混合托管服务解决方案。该公司成立于 2013 年 8 月，现已发展到 90
名员工，在澳大利亚几乎每个主要城市都设有办事处，包括悉尼、墨尔本、堪培拉和布里斯班。

关于

主要亮点：

• 长期合同。平均合同为三到七年。

• 人员流动率低。 50% 的员工在公司工作了十年以上。

• 久经考验的管理团队。如果业主需要，将继续使用。

•
独特的利基解决方案能力。惩教服务、医疗保健和统一通信顶点领域已经证明了客户的获取和保留，并继续看到强劲的有机增长机会。

• 通过收购关键解决方案领域的知识产权来促进增长。目前，该公司正在寻求 4 项小型收购以利用其客户群。

• 在将收购整合到业务中以及将亏损的电信/IT
业务转变为因业务模式而获利的利润中心方面的成熟管理经验。

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