

# B2B 领先的 6 个销售家具和家居装饰产





## B2B 6

- 公司在家具和家居装饰领域拥有强大的知名品牌组合。
- 在我们所有品牌中拥有超过 8 万种产品。
- 这些品牌都拥有强大的在线形象。
- 拥有 400 多个销售该品牌产品的贸易伙伴，其中包括零售店、室内设计师、建筑师和经销商。
- 除了为自有品牌履行订单外，公司还利用仓库空间以固定的月费率为中小型品牌提供履行和库存存储服务。
- 公司在都柏林注册，仓库和配送中心位于柏林。
- 企业的平均月收入为 18 万欧元至 35 万欧元。
- 过去 2 年的收入为 550 万欧元，利润率为 40.00%。

### 宝贵资产：

1. 品牌（一些品牌的形象很好，有很好的客户群和模型）
2. 内部结构非常干净和有条理。
3. 大约 650k-1M 的库存，取决于它是 B2B 还是 B2C。
4. 品牌资产均处于良好状态，易于接管以进行进一步发展。
5. 超过 70 份采购合同、来自德国的高运费合同、联系人列表以及与数百家低成本优质供应商的直接关系。

### 操作说明：

1. 公司需要进行管理层重组。
2. 该公司有大约 120K 的债务。
3. 该公司在柏林租用了一个仓库，并在柏林租用了一个照相馆。（这些可以通过 3 个月的通知结束）。

### TARGET PRICE

EUR 2,000,000

### GROSS REVENUE

EUR 0

### EBITDA

EUR 0

### BUSINESS TYPE

家具店

### INVENTORY

1,000,000 欧元库存

### COMPETITION

Arredatutto, Deghi, Ikea, Kasanova, Sambonet

### SUPPORT & TRAINING

12个月

### REASON FOR SELLING

新资本

### COUNTRY

爱尔兰

### BUSINESS ID

L#20220261

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